

LONG TERM FINANCIAL PLAN

2023/24-2032/33

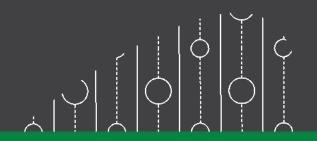
Disclaimer

The information contained in this document provides a general overview on the long-term financial position of Camden Council. Council reserves the right to make changes to this Plan accordingly.



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Introduction

Located in Sydney's south west, the Camden Local Government Area (LGA) is approx. 200 square kilometres and forms part of the emerging Western Parkland City. Camden's projected population will increase to over 240,000 people by 2041. Camden is experiencing a higher rate of population growth than any other Local Government Area with over 500 new residents per month. Camden is transitioning from rural areas with clusters of towns and villages to suburbs established alongside historic places.

As Camden is still very much at the beginning of this growth phase, this places substantial pressure on Council's finances and resources. The cost of planning for growth is an upfront cost that is required before additional rate income is realised through growth.

Council is also constructing or receiving dedicated assets that provide for a population in the future. The magnitude of infrastructure that Council is constructing or is dedicated by developers is significant and will continue to place pressure on Council's ability to meet financial performance benchmarks in the short-medium term, driven primarily through the impact of depreciation expense.

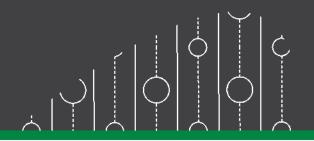
Since the introduction of the growth factor into the rate peg, Council has adopted a long-term position of taking up rate increases as determined by IPART, rather than a one-off significant rate increase (special rate variation) to achieve industry benchmarks which do not consider the impact of significant growth. Council must ensure its rating system remains fair and equitable; it cannot expect current residents to fund the cost of growth alone, the cost must be spread across generations.

Council's response to financial sustainability is a long-term position of maintaining strong liquidity, utilising long-term debt and prudent asset management planning that monitors and addresses the condition of community assets as required.

Additional measures that Council has adopted to maintain and ensure its long-term financial sustainability include:

Balanced Budget

Council annually adopts and maintains a balanced cash budget and does not spend beyond its means. This is achieved through taking up the approved rate increase determined by IPART to avoid the need for special rate variations in the short-term to assist in funding the cost of growth.





Strong Liquidity Position

Council has a strong liquidity position with established reserves for capital improvement, asset replacement and contingencies to avoid short term budget shock through events such as extraordinary inflationary conditions.

Loans

Council still has a strong capacity to borrow for capital projects (one-off) upon the appropriate financial assessment being completed. Council also considers low-interest loan programs offered by the NSW State Government.

Asset Management Planning

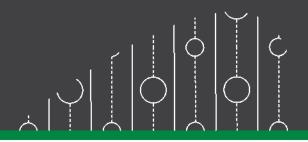
Sound asset management planning and the correct allocation of resources are central to Council's sustainability. Council has a dedicated asset management section which continues to monitor Council's asset maintenance and renewal programs now and into the future. Council's asset backlog is well within industry benchmarks and is supported by established asset renewal programs such as the Community Infrastructure Renewal Program.

Building Partnerships

Council continues to actively pursue both State and Federal funding opportunities to fund infrastructure and service requirements when made available. Examples include accessing the low interest loans under Local Infrastructure Renewal Schemes.

Organisational Improvement

Council remains committed to continuously improving its financial and non-financial performance and continuing its path to excellence and best practice. This includes strategies such as the Digital Innovation Strategy, the establishment of an innovation hub, service reviews, and a commitment to sustainability through the roll out of initiatives such as the streetlighting LED conversion project.





What is a Long Term Financial Plan

The Long Term Financial Plan (LTFP) sets out the objectives and strategies for ensuring Council is and remains financially sustainable. The LTFP forms part of Council's broader Resourcing Strategy, which is required under the Integrated Planning & Reporting Framework (IP&R).

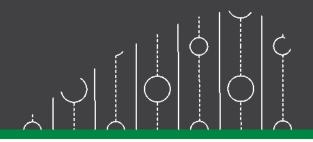
The LTFP is a necessary component of this strategy and acts as a tool for stakeholders (Council and the community) to use in deciding what resources Council needs to apply to deliver the outcomes contained within the Community Strategic Plan. The Resourcing Strategy also includes Council's Workforce Plan and Asset Management Plan(s).

The LTFP is a financial decision-making tool. It is the point at which long-term community aspirations are tested against financial realities. It consists of modelling expenditure and revenue projections, based on a number of market based and internal assumptions.

It projects the financial impacts of significant growth within the Camden Local Government Area and helps to identify the additional resources (people, infrastructure and finances) required to plan for new communities while continuing to deliver the services to the standard our community expects.

The LTFP is prepared for a period of ten years and includes the following:

- the planning assumptions used to develop the plan,
- sensitivity analysis and testing,
- financial modelling for different scenarios,
- projected income and expenditure, balance sheet and cash-flow statement,
- methods of monitoring financial performance.





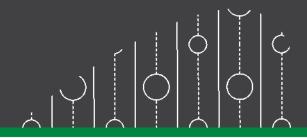
What is the Purpose of this Long Term Financial Plan

The primary purpose of this Plan is to facilitate effective financial decision-making which is informed by the short, medium and long term expectations of the community and seeks to answer the following questions:

- Can we survive the financial pressures of the future?
- What are the opportunities for future income and economic growth?
- Can we afford what the community wants?
- How can we go about achieving these outcomes?

The plan assists in long term decision making regarding the prioritisation of services delivered by Council and what assets and financial resources are required to provide those services. It serves as a guide to Council's future financial position.

The projections contained in the LTFP are subject to change from external factors and the decisions made by the Council. It is necessary to regularly review and monitor these factors and if necessary, revise the projections. In line with legislative requirements, the LTFP is revised annually as part of Council's annual budget process. Any external changes to corporate assumptions are considered quarterly as to the impact on the adopted LTFP.





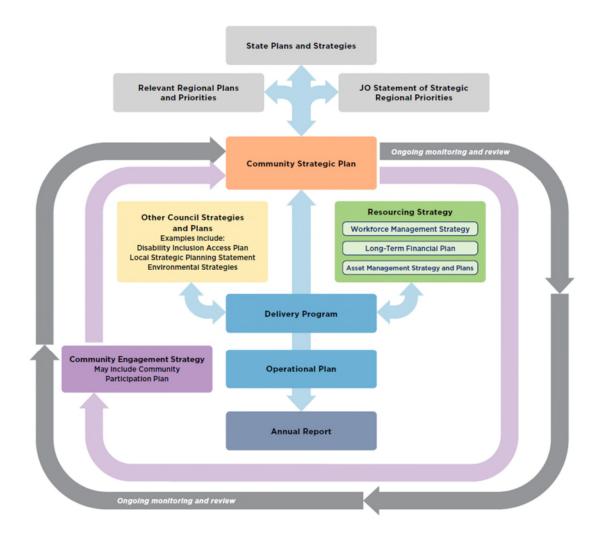
Legislative Framework

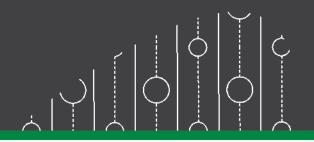
In 2009 the NSW State Government implemented the Integrated Planning & Reporting (IP&R) framework relating to the Strategic Planning processes and requirements for NSW councils. It requires councils to develop a Resourcing Strategy to assist in developing its planning documents and comprises the following three components:

- Asset Management Plan(s)
- Workforce Management Plan
- Long Term Financial Plan

The plans need to be considered together in order to identify the available funding, infrastructure and people to carry out a diverse range of services, activities and programs identified in Council's Community Strategic Plan.

The diagram below shows how our planning framework fits together. In essence this document is all about making sure the plans, programs and budgets are integrated, consistent with each other and continues progress towards our community goals.





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Long Term Sustainability

How do we Define Financial Sustainability

A financially sustainable Council is one that has the ability to fund ongoing service delivery and the renewal and replacement of assets without incurring excessive debt or rate increases. This definition has been translated into four key financial sustainability principles:

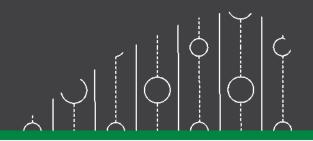
- Council transitions to a fully funded operating position reflecting that Council
 collects enough revenue to fund operational expenditure, repayment of debt
 and depreciation, noting that as a growth council, depreciation on newly
 constructed assets distorts the operating performance of Council,
- Council maintains sufficient cash reserves to ensure that it can meet its shortterm working capital requirements,
- Council has a fully funded capital works program, where the source of funding is identified and secured for both capital renewal and new capital works,
- Council maintains its asset base, by renewing ageing infrastructure and by ensuring cash reserves are set aside for those works which are yet to be identified.

Further information on Council's unique position as the fastest growing Council in NSW and the impact this has on Council's financial sustainability (in the short term) is discussed at length throughout this plan.

How Long Term Financial Sustainability is measured

The Office of Local Government (OLG) has developed a set of criteria and benchmarks to measure if councils are financially sustainable.

Council's Long-Term sustainability is assessed against the set criteria and benchmarks for the 2023/24 Long-Term Financial Plan and can be found on pages 38-52.



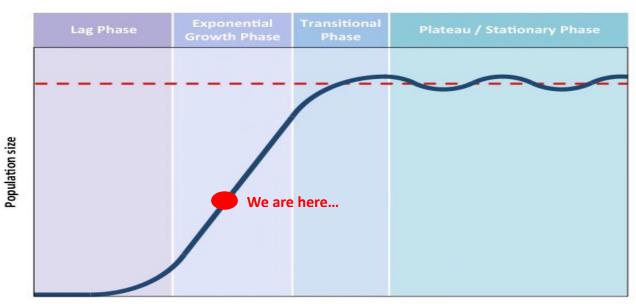


The Impact of Rapid Growth on Council's Financial Sustainability

Camden Council is one of the fastest growing Councils in Australia. Growth is a key driver of Council's financial sustainability. There are a number of stages of growth which are outlined in the graphs below. The key attributes of growth are also detailed below to provide context around Council's current financial position and its financial sustainability now and into the future.

Economies of Scale is an important factor to understand when considering the information below, noting that Camden's Capital Works Program is one of the largest in NSW (\$1B over the next 4 years), which is a result of rapid growth and the need to ensure communities have the appropriate infrastructure to support the population. In comparison, other Councils with similar growth and Capital Works Programs have a much larger population and revenue base, which provides the ability to respond to the impacts of growth much sooner. Camden will achieve greater economies of scale over time, providing greater options in how the impacts of growth are addressed. This is explained in more detail throughout the LTFP.

Current Position - Exponential Growth Phase (Camden)



Time / Number of generations

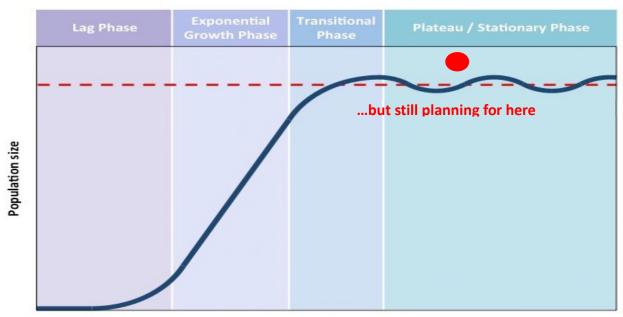
The following are the attributes of the rapid growth phase currently experienced by Camden:

- Rapid growth in population 500 new residents per month
- Increasing operational costs
 - o Maintenance (more facilities to maintain)
 - Employee costs (to maintain service delivery)
- Increasing capital costs
 - o Construction phase both council and developer delivered (flow on effects)
 - o New Plant more plant required for service delivery
- Increasing asset base



- Increasing depreciation costs aligned to new infrastructure
- Reduced renewal costs required as approx. 40% asset base is new
- Increasing liquidity needs
- Higher levels of debt aligned to construction
- Increasing revenue base growth in property numbers through subdivision
- Balanced cash budget
- Externally reported deficits primarily a result of rapidly increasing depreciation
- Economies of scale not yet achieved

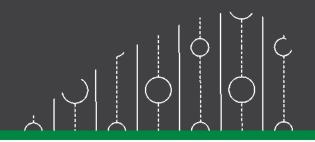
Future Position - Stable Growth Phase



Time / Number of generations

The following are the attributes of the stable growth phase (most Council's in NSW are in this phase of their life cycle):

- Normal organisational growth (no. of employees)
- Economies of scale size of organisation aligned to population for service delivery
- Balanced cash budget and externally reported surplus
- Stable population growth (natural growth or decline)
- Stable revenue base aligned to rate peg annually
- Stable asset base that considers fair value annually
- Stable operational costs inc. maintenance that considers inflationary pressures
- Normal capital costs
 - Construction aligned to improved service delivery (one-off initiatives)
 - o Plant replacement program fully funded
- Ageing asset base
- Increasing renewal costs to maintain asset base condition
- Stable liquidity requirements
- Repayment of debt following growth phase



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Long Term Financial Plan

This Plan is used to inform the 2022/23 – 2025/26 Delivery Program and the 2023/24 Operational Plan. It includes a summary of Council's key financial strategies and funding priorities over the course of the plan.

Financial Management Strategies

Council's Long-Term Financial Plan is based on the following aspirations:

- Council's financial position is secure and financial indicators are within industry benchmarks (as adopted by Council),
- · Council maintains existing service levels to residents,
- Council will continue to advocate a "whole of Government" approach to funding the capital infrastructure requirements and service provision within new urban development areas,
- Services and Infrastructure in new areas will be provided when they are needed,
- Council's capacity to fund its recurrent operations and renew critical infrastructure is improved through sustainable financial decision making.
- The cost of growth is shared by generations (inter-generational equity) to ensure fairness and equity in how rating is applied to properties over time.

In conjunction with these principles, Council's Long-Term Financial Plan is guided by a number of policies and strategies which are outlined over the next several pages.

Rating Income Strategy

Rating Income is generated by a levy on properties within the Council area for the provision of local government services. Council is committed to the implementation of a fair and equitable rating system, where each rating category and property will contribute to the rate levy according to the demands placed on Council's resources.

Council has the following categories for rateable land in the Camden Local Government Area:

- 1. Residential
- 2. Farmland Ordinary
- 3. Farmland Intensive
- 4. Business

Camden Council's rates consist of a base charge (\$710 proposed in 2023/24) and an ad-valorem charge. The base charge amount is a standard amount which is applied to all properties. The ad-valorem charge is primarily determined by the value of the property as provided by the NSW Valuer General and is reviewed every three years. The most recent review of land valuations was 2022. Under the Valuation of Land Act 1916, Council must use the 2022 valuations for the issuing of 2023/24 rate notices. Council has no input or control over the valuation process.

Council calculates its rating charges with the intention of generating 50% of the total rate levy from the base charge (or as close there to as possible). The basis of this is that such a rating



structure will provide the fairest and most equitable distribution of the rate levy in the Camden Local Government Area.

The Rate Peg

In October 2021, the Minister for Local Government announced that the State Government had accepted the Independent Pricing and Regulatory Tribunal's (IPART) recommendation for the inclusion of a population growth factor into the rate peg.

IPART has developed a methodology that enables councils to maintain per capita general income over time as their populations grow. Maintaining per capita general income helps councils to maintain existing service levels and provide the services their growing communities expect.

The approach developed by IPART includes a population growth factor in the rate peg that is calculated as the change in residential population, less any increase in general revenue from supplementary valuations. In the development of a population growth factor for the rate peg, IPART undertook research which indicated councils currently only recover approximately 60% of the cost of population growth through supplementary rate income.

The methodology applies to all councils experiencing population growth, even at low levels, but does not impact councils with stable or declining populations. The methodology allows rating income to increase to provide councils with a greater ability to manage the cost of population growth.

The total rate peg approved by IPART for Camden for the 2023/24 financial year is 6.8%

Special Rate Variation

Council has not applied for a special rate variation for 2023/24. Council has not factored any future special rate variations into this Long Term Financial Plan.

Stormwater Management Levy

Council currently levies \$25 p.a. per occupied allotment for the provision of additional stormwater management services to residents in urban areas who benefit from Council provided stormwater services. The amount of \$25 is set by legislation and has not changed for the 2023/24 rating year.

The levy can only be charged in areas where Council provides a stormwater management service. Income from the levy can only be used by Council for the purpose for which it is collected. Council must also maintain its existing stormwater management program.

Council has taken the approach that this levy will be used to educate and promote awareness in the community, ensure a better flow of stormwater through the LGA and an improvement in the quality of water flowing into our streams and rivers. Ratepayers who currently receive a pension rebate will be exempt from this levy providing they qualify for the pension rebate at 1 July of any given rating year.



The stormwater management levy will generate approximately \$1.065 million in the 2023/24 financial year.

Domestic Waste Management Charges

Council calculates waste management service charges to ensure its total income can fund the operating and maintenance costs associated with providing the service, including the provision for major plant replacement.

Domestic waste management charges are determined through the use of a dedicated tenyear waste management financial model which takes into consideration the impact of population growth on service delivery and additional fleet requirements.

Council is proposing to increase domestic waste management charges by 5.0% in the 2023/24 financial year. This increase is primarily a result of an increase in waste disposal fees.

Discretionary & Regulatory Fees & Charges

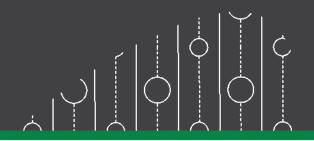
Council has the ability to generate revenue through the adoption of a fee or a charge for services or facilities. Fees and charges are reviewed on an annual basis in conjunction with the preparation of the annual budget.

The fees and charges which Council can charge can be split into two categories:

- Regulatory fees These fees are generally determined by State Government Legislation, and primarily relate to building, development or compliance activities. Council has no control over the calculation, and any annual increases of these fees and charges.
- Discretionary Fees Council has the capacity to determine the charge or fee for discretionary works or services such as the use of community facilities and access to community services.

The general principles under which Council sets its fees and charges considers the works and services provided, the comparable commercial value, and the ability of residents to pay at the pricing level determined appropriate. The general principles that Council supports in its pricing policy are to:

- ensure the community receives the maximum possible benefit from the services provided and from the limited resources which are used to provide that service,
- recognise that there is an element of community benefit in Council providing certain works and services, and as such that a level of general fund contribution be incorporated into the determining of some fees and charges,
- where a service is provided which is considered a commercial activity, that an
 appropriate fee be charged which recovers the cost of the service, the consumption of
 assets and an appropriate return on investment, which is in no way subsidised by the
 community.





Developer Contributions

"Developer Contributions" or "Section 7.11 Contributions" are a levy that Council can impose on development consent to help fund the delivery of infrastructure that is needed for that development. They can only be imposed as a condition of consent.

In order to levy a contribution, Council must first adopt a Contributions Plan. The plan sets out what infrastructure is needed, the likely timing of its construction, the cost of the works and how the cost is to be shared by developers and Council. Council can only levy a contribution which is in accordance with an adopted Plan.

The *Environmental Planning and Assessment Act* sets out the rules for development contributions. The Minister for Planning may issue directions that can provide further detail to the legislation, such as imposing a cap on the contributions.

When permitted, developers can construct works, or dedicate land in lieu of paying a cash contribution to the Council. Where this happens, the developer enters into either a Works In Kind Agreement or a Voluntary Planning Agreement. For example, a developer may have an agreement with Council where they will dedicate land for a park and provide the park embellishment (such as playground equipment, BBQ, paths, landscaping and parking). In these cases, the works are required to be completed prior to the developer receiving a Subdivision Certificate for their development.

Investment Principles

Council has an adopted Investment Policy. The overall objective of this policy is to ensure that Council invests its funds:

- in accordance with the requirements of the Local Government Act (1993), Minister's Order and Council's investment policy, and
- 2. to maximise the return on investments after taking into consideration the level of risk attributable to the type of investment made, and the level of funds required to ensure that Council meets its budget obligations.

The policy outlines:

- · the manner in which Council may invest funds,
- the risk profile considerations for investment categories,
- the institutions and products which Council can invest in, and
- the reporting requirements of Council's investment portfolio.

Interest on investments is received on three sources of funds:

- general fund revenues raised through the year from all sources of revenue,
- restricted investments held until expended,
- Section 7.11 contributions held until expended.



Council has control over the interest it earns on general fund revenues and unrestricted reserves, but Section 7.11 interest on investments must be utilised for the purpose for which the contribution relates. The interest Council earns on general fund revenue is untied and forms part of Council's consolidated revenue for distribution across services that are not funded by restricted funds.

Loan Borrowings

Council's position on funding expenditure through loan borrowings is:

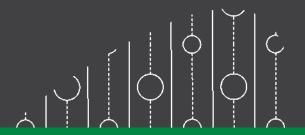
- 1. Funds will only be borrowed for specific infrastructure projects, which are clearly linked to the community's expectations as outlined within Council's Community Strategic Plan,
- 2. Council will consider the use of loans to ensure existing residents are not burdened with the cost of infrastructure which will be enjoyed by future generations,
- 3. Loan borrowings will only be considered after all potential funding strategies have been investigated, including the use of any existing cash reserves and external funding opportunities,
- 4. The use of loan borrowings to fund operational shortfalls or service expansion is not permitted,
- 5. The use of loan borrowings for the purpose of leveraging an investment is not permitted.
- 6. Council will review its long-term financial plan to ensure there is capacity to service debt from recurrent revenues.

Proposed loan borrowings included within this plan (in the year the funds are required) are shown in the table below:

| Purpose | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 |
|--|----------|---------|----------|----------|---------|---------|
| Road Renewal Program | \$3.5M | \$1.5M | \$0 | \$0 | \$0 | \$0 |
| Community Support Package Stage 3 | \$12.95M | \$15.4M | \$0 | \$0 | \$0 | \$0 |
| Com. Infrastructure Renewal Program | \$0 | \$1.5M | \$1.25M | \$1.25M | \$0 | \$0 |
| Community/Civic Catalyst Site | \$0 | \$0 | \$27.3M | \$27.3M | \$0 | \$0 |
| Works Depot Stage 2 | \$0 | \$0 | \$0 | \$0 | \$0 | \$7.5M |
| Total | \$16.45M | \$18.4M | \$28.55M | \$28.55M | \$0 | \$7.5M |

Loan borrowings are indicative and revisited as part the final funding package for all infrastructure projects. What is important to understand as a growth Council is the capacity to sustain debt and service debt now and into the future.

Council has considered the impact of its proposed loan borrowings program and is satisfied that this level of debt is within the recommended levels for a growth Council. The associated debt





servicing (loan repayments) has been included in Council's LTFP and is secured against rate income as required under the *Local Government Act 1993*.

Council will take advantage of being able to access loans through the NSW State Government (T-Corp) and will actively pursue funding through initiatives such as the Low-Cost Loan Initiative for future loans as they are required.

Cash Reserves & Restrictions

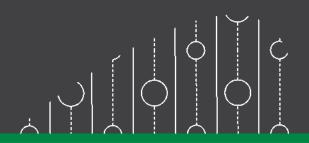
Council has a number of cash reserves which are either a legislative requirement (externally restricted) or through a Council resolution (internally restricted). The projected balance of cash reserves as at 30 June 2024 is \$170.9 million.

The following outlines the various reserves Council has established, the funds available in each and the purpose of the reserve.

| Externally Restricted Reserve | Purpose of Reserve | Projected Balance 30/06/2024 |
|--|--|------------------------------------|
| Section 7.11 Developer Contributions And Restricted Voluntary Planning Agreement (Cash Component) | In accordance with Section 7.11 of the Environmental Planning and Assessment Act, all unexpended S7.11 Contributions are to be restricted and only used for the purpose for which they were collected under the various Contributions Plans Council has adopted. | \$144.5 million |
| Domestic Waste Management | This externally restricted reserve is the balance of funds available to fund operational shortfalls and the replacement of plant for Council's waste service. The Local Government Act does not permit any general fund subsidy for the provision of waste services. | \$12.6 million |
| Stormwater Levy Program Reserve | Any income raised from the Stormwater levy must be spent on the provision of stormwater management services. This reserve holds the balance of unspent funds which may result from budget savings and/or unspent allocations for works not completed as at the end of each financial year. | \$300K |
| Restricted Contribution Reserve | Council can receive contributions from a party in order to undertake works. These funds are restricted for the purpose of which they must be spent on in accordance with the applicable agreements | \$136K |
| Total Externally Restric | ted Reserves projected as at 30 June 2024 | \$157.5 million |

Note: External Reserves can only be used for the purpose for which the funds were collected.

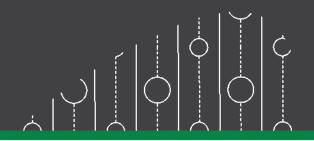
| Internally Restricted Reserve | Purpose of Reserve | Projected Balance 30/06/2024 |
|---|---|------------------------------------|
| Capital Works Reserve | The purpose of the Capital Works Reserve is to fund works which Council deems as essential capital infrastructure renewal or upgrade, which cannot be funded through alternative sources such as grants or S7.11 Developer Contributions. The reserve also acts as emergency fund for Council to undertaken unforeseen works at short notice. | \$956K |
| Employee Leave Entitlements | This purpose of this reserve is to partially fund Council's liability for annual leave and long service leave. Council's target provision for this reserve is 20% of the overall leave entitlements liability, which is set at the industry benchmark. | \$3.1 million |
| Plant Replacement Reserve | This reserve is to ensure there is sufficient funding available to replace major plant upon the end of its useful life. The reserve is supported by a ten-year plant replacement program. | \$1.8 million |
| Commercial Waste Management Reserve | This reserve is used to fund the replacement of plant, together with the restriction of operational surpluses achieved through the Commercial Waste Service. | \$1.8 million |
| Cemetery Improvements | This reserve was established to fund future cemeteries capital works. | \$1.7 million |
| Risk Management Reserves | This reserve is used to fund risk strategies and improvements and is primarily funded through incentive rebates issued by Council's insurer. | \$695K |
| Loan Repayment Reserve | This reserve contains the funding that Council has set aside to meet initial loan repayments in relation to the \$8.8m loan to fund the Depot Redevelopment | \$643K |
| Information Technology Replacement Reserve | Established as part of the 2018/19 budget to fund a 4-year cycle of computer hardware replacement (program). | \$631K |





| Internally Restricted Reserve | Purpose of Reserve | Projected Balance 30/06/2024 |
|---|--|------------------------------------|
| Working Funds Reserve | The Working Funds Reserve is primarily used as a holding reserve for unallocated funds or for transferring committed funding from one budget year to the next. It also acts as a contingency fund to avoid budget shock from events such as extraordinary inflationary conditions. | \$500K |
| Election Reserve | The purpose of this reserve is to set aside funds on an annual basis to finance the cost of Council elections and to ensure the cost is spread over the term of the elected Council. | \$455K |
| Central Admin Building Asset Renewal Reserve | This reserve is used to fund minor renewal works at Council's Administration Building. | \$347K |
| Engineering Bonds & Deposits | This reserve contains a number of developer payments to provide security against future works such as footpath construction and roadworks. If the developer undertakes the works, the amount held by Council will be returned to the developer. | \$219K |
| Former Section 355 Committee Reserve | Money held in reserve for former S355 Committees including Bicentennial Equestrian Park and Camden Town Farm. | \$128K |
| Asset Renewal Reserve | This reserve is for the replacement and/or renewal of existing assets. This is the remaining balance after the allocation of \$500,000 to the proposed 2023/24 Community Infrastructure Renewal Program. This reserve is replenished at quarterly reviews. | \$38K |
| Other Restrictions | Council holds a range of minor internal reserves for purposes such as family day care and community facilities. | \$338K |
| Total Internally Restrict | ed Reserves projected as at 30 June 2024 | \$13.4 million |

The balance of Council's reserves and the need for new reserves is considered annually as part of the budget process.





Minimum Working Funds Balance

Council's current policy is to maintain a minimum working funds balance of \$1 million. These funds are held as part of Council's internal reserves. This amount represents funds readily available in cash, which are not committed in Council's current budget.

This amount has been deliberately set aside by Council to allow for situations where emergency funding is required due to a major unforeseen circumstance within the LGA. The level of the restriction will be reviewed as Council's budget grows.

Asset Disposal & Property Investment Strategy

Council has a limited portfolio of property holdings which are not engaged in the delivery of essential services to the community. The majority of Council's property assets deliver on services such as:

- Transport Infrastructure,
- · Environmental services, such as stormwater management,
- Community Facilities,
- Operational Assets, including administration buildings.

Council does not actively participate in the purchase of property as an investment. The limited number of property investments which Council currently owns primarily relate to land holdings within industrial and residential areas within the Camden LGA.

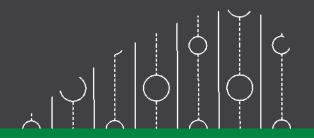
Council will consider the sale of surplus land where funds are required for capital purposes. Council's criteria for the sale of property assets are as follows:

- The asset is no longer used, or is not required for the provision of a core community service,
- The asset has reached the end of its useful life and provides no further tangible benefit to the community,
- Market conditions indicate that the asset could provide a substantial return which could be used to fund other capital investments,
- The asset is incurring a higher level of maintenance cost than would normally be expected.

While revenue generated from the sale of land assets could be used to alleviate operational budget pressures, this is a financially unsustainable measure as the funding would only provide a short-term solution.

Lease Income

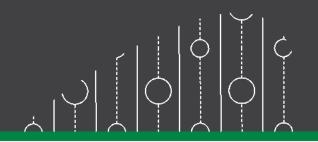
The completion of the Oran Park administration building enabled Council to lease the previous administration centres at Camden and Narellan. Council also receives lease income for air rights over the Camden Valley Way from the Narellan Town Centre. A number of other residential and commercial buildings are leased by Council on a commercial basis.





The total expected revenue through lease income for the 2023/24 financial year is \$1.4 million.

Council undertakes an external valuation on an annual basis on all investment properties and conducts a 'highest and best use' review of all operational land holdings every three years.



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External Influences on Council's Plan

There are a range of external influences which are considered in this Long Term Financial Plan. These external factors represent issues or factors which Council has no control over, or where Council has limited capacity to predict their impact over the long term course of this plan.

The Rate Peg

Local Government's ability to align rating revenue with the increased cost of providing services has been restrained for many years by rate pegging. Rate pegging is a legislative instrument whereby the maximum increase in rating revenue is set by IPART. Any significant change to the rate pegging process will require Council to review this plan.

In October 2021, the Minister for Local Government announced that the State Government had accepted the Independent Pricing and Regulatory Tribunal's (IPART) recommendation for the inclusion of a population growth factor into the rate peg.

In September 2022, IPART announced the 2023/24 total permissible rate peg for Camden of 6.8%. Council has confirmed that the current review being undertaken by IPART into the rate peg methodology will not impact the rate peg for the 2023/24 financial year.

To demonstrate the impact this rate increase has on Council's financial sustainability, three scenarios have been modelled which identify Council's changing financial position if the following increases were applied to rating income over the life of the LTFP

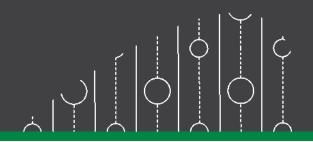
| Scenario | Rate Income 2023/24 | Rate Income 2024/25 - 2032/33 |
|------------|------------------------|----------------------------------|
| Scenario 1 | 0% | 3% |
| Scenario 2 | 6.8% | 3.5% |
| Scenario 3 | 6.8% | 5% |

Economic Conditions

Before the onset of the COVID-19 pandemic, Council's Long Term Financial Plan had already considered a downward shift in the housing market which impacts development assessment income and rate income. This downturn is in part due to a land supply issue, rather than demand for new urban lots. The timing and impact of development market conditions continues to be monitored monthly.

Inflation continues to track at levels which are outside the Reserve Bank of Australia's targets, this not only impacts the price Council is paying for goods and services, but also results in higher borrowing costs as a result of rising interest rates.

Market based assumptions which have been used in this plan are sourced from Access Economics Business Outlook Report. Council's revenue forecasts for investment income, development income and rating income (through growth) are heavily influenced by the wider economy in general, and as such any significant change from the market assumptions adopted in this revised plan will require Council to review this plan.





Urban Development - Population Growth

The expected population growth which will occur as a result of land releases in the South West Growth Areas and the timing of rail infrastructure will be key drivers of financial growth for Council over the next thirty to forty years.

A significant change to how population and housing forecasts have been developed for the 2023/24 Budget and LTFP is the use of forecast data provided by the Department of Planning. While the State Government makes it clear that this forecast data does not represent population targets, the population projections are a set of Common Planning Assumptions which the New South Wales Government and others use to plan services.

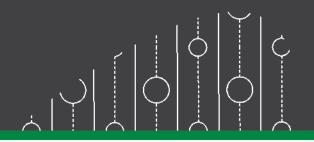
The Department of Planning updated these projections in 2022. The projections are provided by Local Government Area and extend to 2041.

Other Influences

Council's budget continues to face significant pressures from:

- increasing expenditure as a result of cost shifting from other levels of Government,
- increases in the cost of procuring goods and services, have been consistently higher than rate pegging increases as determined by IPART,
- greater competition in the allocation of external funding, such as the Financial Assistance Grant,
- government policy on grants and contributions to Local Government (in general).

Council includes estimates in its Long Term Financial Plan using the most up to date information available at the time of preparing the plan.



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Long Term Financial Plan Assumptions

The models developed in this Long Term Financial Plan use the current operational budget as its base point. Council uses a number of internal and market driven assumptions to project revenue and expenditure for the following ten years.

A comprehensive analysis of all internal and external factors affecting those assumptions is undertaken as part of preparing the annual budget to ensure there is a level of confidence in the outcomes provided in the Long Term Financial Plan.

In preparing the 2023/24 Long Term Financial Plan, the following underpinning principles have been adopted:

- the range and standard of existing services offered to the community is maintained,
- Council's financial position remains secure, and that Council's financial performance is within industry benchmarks (or trending positively),
- an uncommitted minimum working funds balance of \$1 million is maintained,
- The need to closely monitor the current economic climate which continues to be impacted by increases in inflation and supply chain concerns for goods and materials.
 Any significant changes will be identified at quarterly reviews of the budget.

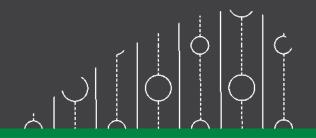
Population Growth

The expected population growth which will occur as a result of land releases in the South West Growth Areas and the timing of rail infrastructure will be key drivers of financial growth for Council over the next thirty to forty years.

The 2023/24 Budget and LTFP use forecast data provided by the Department of Planning. The State Government makes it clear that this forecast data does not represent population targets, the population projections are a set of Common Planning Assumptions which the New South Wales Government and others use to plan services. This data anticipates the following additional dwellings and population over the next 10 years.

| Financial Year | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
|----------------|---------|---------|---------|---------|---------|
| | 1,400 | 1,850 | 1,820 | 1,530 | 1,650 |
| Additional | 2028/29 | 2029/30 | 2030/31 | 2074/70 | 2032/33 |
| Dwellings | 2020/27 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |

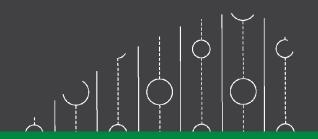
| Financial Year | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 |
|-------------------------|---------|---------|---------|---------|---------|
| | 114,300 | 119,200 | 123,800 | 127,600 | 131,700 |
| Population Forecasts | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
| | 136,300 | 140,800 | 144,900 | 149,100 | 153,600 |





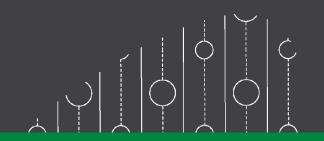
Revenue and Expenditure Assumptions

The tables on the following pages outline the proposed corporate assumptions and economic forecasts which will be used to inform revenue and expenditure estimates. Also included is a description as to how the assumption has been developed and/or determined.



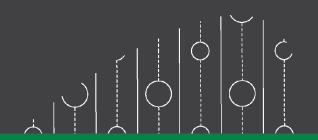


| Revenue Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|--|----------------------------------|-------------------------------|---------------|---------------|---------------|--------------|---------------|----------------|----------------|------------|
| Rates & Annual Charges | | | | | ' | | | ' | | ' |
| Total Permissible Rate Increase | 6.8% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| IPART announced a total permissibl part of the 2023/24 budget. Counci term of the LTFP (referred to as Sce not impact the rate peg for the 202 | il's financiall enario 3). Co | y sustainabl uncil has coi | e model assi | umes a rate | peg of 5.0% | inclusive of | population (| growth from | 2024/25 ov | er the |
| Special Rate Variation | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| No provision has been included in th | ne Long Terr | n Financial F | Plan for futu | re special ra | te variations | | | | | |
| Supplementary Rate Income | \$1.3M | \$1.7M | \$1.8M | \$1.6M | \$1.8M | \$2.1M | \$2.2M | \$2.2M | \$2.5M | \$2.7M |
| Additional income as a result of gro annually. This is linked to the housir | | - | | | | | forecasts it | s rating base | e will increas | e by |
| Domestic Waste Service Charge | 5.0% | 5.0% | 5.0% | 5.0% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% |
| Council calculates its waste manage providing the service, including pro- in waste disposal fees which is subj ten-year waste management financ | visions for m ect to ongoi | ajor plant re | placement. | The increas | e in charges | over the ne | xt four years | s is primarily | a result of a | n increase |
| , | | 1 | \$25 | \$25 | \$25 | \$25 | \$25 | \$25 | \$25 | \$25 |





| Revenue Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|--|---------------------------|--------------------|--------------|----------------|-------------|----------------|---------------|---------------|---------------|------------|
| Rates & Annual Charges Rebates | | | | ' | | ' | | ' | | |
| Statutory Pensioner Rebate | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 |
| n accordance with section 575 of the charges of \$250. This rebate is set to be significant to the NSW State | oy the NSW S Governmen | State Goverr t. | nment and is | not someth | ing Council | can control. | Council is re | eimbursed 5 | 5% of the sta | atutory |
| Voluntary Pensioner Rebate | \$50 | \$50 | \$50 | \$50 | \$50 | \$50 | \$50 | \$50 | \$50 | \$50 |
| As part of the 2022/23 Budget, Cou | ncil resolved | d to provide | an additiona | ıl voluntary p | ension reba | ite of \$50 to | eligible pen | sioners, brin | aina the tot | al noncion |
| rebate amount to \$300. The increas seek any reimbursement in relation | | | | | and is now | factored int | o future yea | rs of the LTI | - | • |





| Revenue Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|---|---------|------------|---------------|-------------|----------------|---------------|----------------|-----------------|---------------|-------------|
| User Fees & Charges | | | | | | | | | 1 | |
| Statutory Fees & Charges | | Increase i | is not detern | nined by Co | uncil – Increa | ases are in a | ccordance w | ith relevant | legislation | |
| Increases in statutory fees are no proposed as a result of changes in | | | | | | | ant legislatio | n. If significa | ant changes | are |
| Discretionary Fees & Charges | 3.3% | 2.3% | 2.5% | 2.4% | 2.4% | 2.5% | 2.3% | 2.4% | 2.3% | 2.4% |
| Council does not generate a sign underlying inflation (CPI) rate. Thi | | | | | | | | discretiona | ary fees is t | he forecast |
| Commercial Fees & Charges | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| Where Council provides services of service, future capital renewal an approx. 5.0% per annum. | | | | | | | | | | |
| Leaseback Vehicle Fees | 3.3% | 2.3% | 2.5% | 2.4% | 2.4% | 2.5% | 2.3% | 2.4% | 2.3% | 2.4% |
| Comments: | 1 | 1 | 1 | 1 | | 1 | | 1 | 1 | |

Leaseback fees are increased on an annual basis by Sydney CPI increase. The key driver for increases to discretionary fees is the forecast underlying inflation

(CPI) rate. This is sourced through the Deloitte Access Economics Business Outlook Publication.





| Revenue Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Interest & Investment Revenue | | | | | | | | | | |
| Investment Rate of Return | 2.9% | 2.7% | 2.6% | 2.5% | 2.5% | 2.5% | 2.4% | 2.3% | 2.3% | 2.3% |
| Performance Factor | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% |
| Total Investment Return | 4.9% | 4.7% | 4.6% | 4.5% | 4.5% | 4.5% | 4.4% | 4.3% | 4.3% | 4.3% |
| Investment Base Growth | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |

Comments:

As at June 2022, Council's investment portfolio was approximately \$250 million. Investment income consists of Section 7.11 investment income, domestic waste investment income and general fund investment income. Recent interest rate increases set by the Reserve Bank of Australia has seen investment rates significantly climb since the preparation of the 2022/23 LTFP. The rate of return is reviewed at each Quarterly Budget Review.

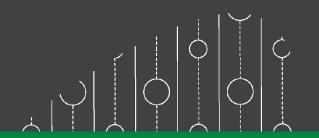
Council uses a combination of both current market rates (for short term projections) and the Deloitte Access Economics Business Outlook Publication (for long term projections) to calculate investment income forecasts. A performance factor is also determined through internal consultation with senior finance staff. This also reflects Council's current investment strategy of investing in the 12 month Term Deposit market. It is also anticipated that Council's investment base (pool of funds available for investment) will increase over the term of this plan.

| Revenue Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|------------------------------|----------|---------|----------|----------|---------|---------|---------|---------|---------|---------|
| Loan Borrowings (indicative) | \$16.45M | \$18.4M | \$28.55M | \$28.55M | \$0 | \$7.5M | \$0 | \$0 | \$0 | \$0 |

Comments:

Council is proposing to borrow \$16.45 million in 2023/24 and \$18.4 million in 2024/25 for the COVID-19 Community Support Package and Community Infrastructure Renewal Program (Including asset renewal program). The loan funding for the Community/Civic Catalyst Site (\$54.6M) is indicative and subject to a resolution of Council.

Loan borrowings are indicative and are reviewed annually as part of the Budget process and LTFP.



Wages)



| Expenditure Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|--|---------|--------------|--------------|--------------|-------------|-------------|--------------|---------------|--------------|------------|
| Employee Costs & Overheads | | | | | | | | | | |
| Industry Award Increase | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% |
| The Local Government Award is used to forecast increases in salaries and wages in the short-term. The current 2020 Award will be renegotiated prior to the 2023/24 financial year. In the absence of an agreed Award increase a conservative estimate of 2.5% is proposed for the 2023/24-2025/26 financial years. Following consultation on the Corporate Assumptions a rate of 2.5% per annum has been included for all years of the LTFP. Performance Mgmt. System 1.5% | | | | | | | | | | |
| Council has an adopted salary system which supports a four-step progression system for consideration as part of annual performance reviews. The assumption is based on historical analysis of the cost of previous performance reviews as a percentage of overall salaries and wages. | | | | | | | | | | |
| Superannuation Payments | 11.0% | 11.5% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% |
| Council will model future superan rate from 9.50% to 12.00% increm | • | enditure bas | ed on the Fe | deral Goverr | nment's bud | get annound | ement to inc | crease in the | statutory co | ntribution |
| Workers Comp Target (% | 1 5% | 3 5% | 7 8% | 1 1% | 1 1% | 1 7% | 5 1% | 5.4% | 5.8% | 5.8% |

Council's ageing workforce is expected to impact its workers compensation premium; however, this additional cost is expected to be offset through preventative strategies outlined within the workforce plan. This corporate assumption is developed in consultation with key stakeholders. The forecast for 2023/24 was provided by the Council's Insurer in early January 2023. Longer term forecasts have been developed in conjunction with the key stakeholders, taking account of the preventative strategies which have either been implemented or are currently being implemented.

4.1%

4.4%

4.7%

5.1%

5.4%

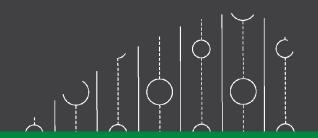
5.8%

3.8%

4.5%

3.5%

5.8%





| Expenditure Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|---|----------------------------------|----------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|-------------------------------|------------------------------|---------------------------------|------------|
| Other Expenses | | | | | | | | | | |
| Discretionary Program Expenses | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% |
| Discretionary expenses refer to present the expenditure incurred. These are to statutory charges. A flat increase not represent a significant propor | ypically budg of 2.0% (ess | get allocation entially a lov | ns which are ver than fore | not driven b | y employee | costs, contr | actual obliga | ations, asset | maintenand | e or fixed |
| Materials & Contracts aligned to CPI | 4.4% | 3.3% | 3.5% | 3.4% | 3.4% | 3.5% | 3.3% | 3.4% | 3.3% | 3.4% |
| Projected increases in materials 8 materials and contracts aligned to Publication. Given the current uncontinues to closely monitor char Street Lighting | o CPI is the fo certainty reg | orecast unde arding inflat | erlying inflat ion, a furthe | ion rate. This r 1.0% contir | s is sourced t ngency has b | through the been factore | Deloitte Acc d into the co | ess Econom rporate assu | ics Business | Outlook |
| Street Lighting charges comprise lighting expenses is aligned to urb requirements. There will be expec | of the asset oan developr | cost, retail s | supply of ele greenfield si | ctricity and tes which wi | network cha Il involve the | rges and tax e installation | es. Forecast of street lig | expenditure hting in line | e in relation t with develop | o street |
| Insurance Premiums | 25.0% | 12.5% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% |
| Insurance premium costs are set been estimated at 15.0% per annu conservative estimate to recognis | ım. These ind | creases repr | esent both a | n increase ir | n insurable a | ssets which | is directly lir | nked to grow | th but also a | 1 |
| Utility Costs | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| Utility costs continue to be set ab on major Council buildings, howev certainty regarding the cost of util | er the conti | nued roll out | of alternativ | ve energy so | urces (solar | | | | | |



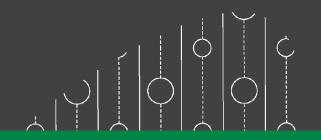


| Expenditure Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Borrowing Costs | | | | | | | | | | |
| Interest Rate - (10 Years) | 5.5% | 6.0% | 6.5% | 6.0% | 5.5% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| Interest Rate - (20 Years) | 6.0% | 6.5% | 7.0% | 6.5% | 6.0% | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% |

Comments:

Council's projected loan liability as at 30 June 2024 is \$59.6 million, which is expected to increase to \$94.2 million by the end of 2032/33. Recent interest rate increases set by the Reserve Bank of Australia has seen loan rates significantly climb since the preparation of the 2022/23 LTFP.

Council uses a combination of both current market rates (for short term projections) sourced through TCorp and the Deloitte Access Economics Business Outlook Publication (for long term projections) to forecast projected loan interest rates. Note an additional factor is included of approx. 1% to ensure Council maintains a conservative position in the LTFP. All loans are indicative and are reviewed by Council as part of the annual budget process. Projections will also include the renegotiation of the central administration building (stage one) loan which will require renegotiation in December 2025.





| Expenditure Budget Assumption | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Asset Related Expenses | | | | | | | | | | |
| Asset Maintenance Increase | \$590k | \$890K | \$1.2M | \$1.5M | \$1.8M | \$2.4M | \$3.0M | \$4.0M | \$5.1M | \$6.1M |

The largest increase in Council's cash expenditure budget over the course of the LTFP will be the additional maintenance and operational costs of new infrastructure delivered as a result of significant urban development. Council updates its future asset maintenance requirements as part of its annual review of the Asset Management Plans for each infrastructure class. The amounts shown above are in addition to existing budgets. Additional funding is required for Buildings, Open Space, Transport Infrastructure and Drainage. The forecasts shown in this document reflect the forward allocations included in the 2023/24 Budget and LTFP and they have been prepared in consultation with the Assets Team.

| Asset Renewal Increase | \$1.3M | \$1.3M | \$1.3M | \$1.3M | \$1.3M | \$1.6M | \$1.9M | \$3.0M | \$3.9M | \$4.1M |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|

Funding is allocated in the annual budget to ensure existing assets remain safe, accessible and fit for purpose. The current backlog as at June 2022 to bring infrastructure back to a satisfactory standard was 0.76%. The industry benchmark is to have a backlog of less than 2% of total asset infrastructure. To ensure this backlog does not grow, Council's Asset Management team utilises forecast software (Maloney Modelling) to determine the level of funding which should be allocated to asset renewal. The amounts shown above are in addition to existing budgets. Additional funding is required for Buildings, Open Space, Transport Infrastructure and Drainage. The forecasts shown in this document reflect the forward allocations included in the 2023/24 Budget and LTFP and they have been prepared in consultation with the Assets Team.

The 2023/24 Budget proposes the continuation of the Community Infrastructure Renewal Program which will result in an additional \$5 million over the next four years for asset renewal projects.

Council has an established Asset Renewal Reserve which can be used for immediate renewal works which are not factored into the Annual Budget. The current balance of this reserve is \$538K prior to any proposed allocations as part of the 2023/24 Budget.

The Long-Term Financial Plan includes the projected depreciation costs for new assets which are dedicated to Council through the development process (through Section 7.11 & Voluntary Planning Agreements) and new works which have been identified within Council's Capital Works Program. Depreciation is a non-cash amount which has no impact on Council's cash budget. For external reporting purposes depreciation is an expense as it measures asset consumption.

The forecasts shown in this document reflect the updated allocations for the 2023/24 Budget and LTFP taking into consideration the Capital Works Program.



Long Term Financial Plan - Scenario Analysis

Long Term Financial Plan Scenarios

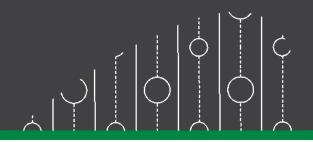
Council has updated its Long Term Financial Plan scenarios to reflect the changes outlined in the assumptions described earlier in this document. The Scenarios are for a period of 10 years. Each scenario considers current services and service levels, workforce planning and asset management.

Like all businesses, Council must budget and prioritise the allocation of its resources. Council has determined the community's priorities through both community consultation and its Community Strategic Plan.

| | Unsust | ainable | Sustainable |
|--|------------|------------|-------------|
| | Scenario 1 | Scenario 2 | Scenario 3 |
| 2023/24 Rate Income Increase | 0.0% | 6.8% | 6.8% |
| Future Year Rate Income Increases (through the adoption of annual rate peg only) | 3.0% | 3.5% | 5% |
| Includes Community Infrastructure Renewal Program | Yes | Yes | Yes |
| Funding for Loan Borrowings Relating to Civic/Community Catalyst Site | Yes | Yes | Yes |
| Continuation of Community Support Package (COVID-19) (Stage 3) | Yes | Yes | Yes |
| Provisional Funding for Operations and Maintenance of WestInvest Projects | Part | Part | Yes |
| Maintain Existing Service Levels for next 10 years | No | Part | Yes |
| Balanced Cash Budget across 10 years of the LTFP | Yes | Yes | Yes |

A Financially Sustainable Scenario

Under Scenarios one and two, Councils Long Term Financial Plan identifies that these scenarios will be financially unsustainable as Council will not be able to fully meet service expectations arising from the growing population. To continue to deliver the breadth and quality of services our community has come to expect, only scenario three represents a financially sustainable scenario.



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Rating Income

In September 2022, IPART announced that the rate peg for Camden for the 2023/24 financial year would be set at 6.8%. The rate peg methodology used by IPART enables Council to plan for rising costs as well as fund the costs associated with increasing population growth.

For future years, rate income increases have been developed based on the scenarios set out in the table on page 31. The modelling undertaken demonstrates that to meet future service expectations an increase of 5.0% per annum (on a recurrent basis) would be required. Rate increases lower than this amount would impact Council's ability to maintain existing services and service levels and meet the required performance measures set for councils.

Workforce Planning

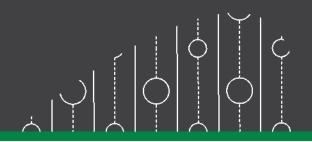
Council's Workforce Management Plan aims to ensure that as an organisation, Council has the right people, in the right place, at the right time.

The Workforce Management Plan plays an important role in achieving the goals outlined in Council's Delivery Program. The Workforce Management Plan allows for an additional 111 positions over the next ten years. These positions are critical in ensuring that Council is able to provide the range of services and maintain service levels to a standard the community expects.

Asset Management - Maintenance

Council's current maintenance program is approx. \$21 million across all asset classes (includes open space maintenance). Council's updated Asset Management Plan identifies a significant increase in both asset maintenance and infrastructure renewal funding allocations. This is primarily a result of the growth in Council's asset base over the next ten years.

Funding has been allocated in Council's Long Term Financial Plan to reflect this additional infrastructure. The funding required has been phased in over time to align with the Council's Asset Management Plan and funding availability. Additional funding requests for asset maintenance and infrastructure renewal are considered annually as part of the budget process and is informed by the timing and handover of assets to Council.



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Community Infrastructure Renewal Program

As the population of Camden grows, so does our infrastructure base, this includes roads, drainage, parks and community buildings. To ensure Council maintains its infrastructure in a good condition, Council has adopted a number of renewal programs over the past 10 years.

The current program of works is due for completion in 2022/23.

The 2023/24 Budget and Capital Works program includes an extension of the successful Community Infrastructure Renewal Program from 2023/24 to 2026/27. These works are summarised below:

| Proposed Community Infrastructure Renewal Program | | | | | | | | |
|---|-------------|-------------|-------------|-------------|-------------|--|--|--|
| Item | 2023/24 | 2024/25 | 2025/26 | 2026/27 | TOTAL | | | |
| Buildings | \$590,000 | \$600,000 | \$610,000 | \$600,000 | \$2,400,000 | | | |
| Playgrounds | \$350,000 | \$350,000 | \$350,000 | \$350,000 | \$1,400,000 | | | |
| Open Space | \$135,000 | \$175,000 | \$175,000 | \$195,000 | \$680,000 | | | |
| Sportsgrounds | \$130,000 | \$130,000 | \$130,000 | \$130,000 | \$520,000 | | | |
| Total Program | \$1,205,000 | \$1,255,000 | \$1,265,000 | \$1,275,000 | \$5,000,000 | | | |

It is proposed to fund the continuation of the Community Infrastructure Renewal Program through a combination of internal cash reserves (\$1 million) and external loan borrowings (\$4 million).

COVID-19 Community Support Package Stage 3

In April 2020 Council announced a COVID-19 Community Support Package (Stage One and Two) in response to the COVID-19 crisis which resulted in a \$16.750 million injection into the local economy in the form of business and household support, as well as through accelerated infrastructure and capital works projects. This investment helped support several of the hardest hit industries in Camden, including retail trade and food services.

In March 2021, Council announced its Community Support Package (Stage Three) which, in its current form, will deliver over \$113 million of direct economic stimulus to the Camden economy. Currently, over 90% of the value of investment is geared towards bringing forward infrastructure and capital works spending. This spending will help the local economy recover from COVID-19 and create new opportunities for residents and businesses in the Camden LGA.



An independent report has estimated that Stage One and Two have raised output in Camden by between \$23.5 million and \$26.7 million, supported 58 to 70 FTE jobs, and contributed \$11.3 million to \$13.3 million to Camden's gross regional product (GRP). Stage Three, in its current form, is estimated to raise output by \$174 million to \$195 million, support 355 to 437 FTE jobs, and contribute between \$76.1 million and \$89.4 million to Camden's GRP.

A summary of the Community Support Package is provided below:

| COVID Community Support Package | |
|---|---------------|
| Community Support Package - Stages 1 & 2 | \$16,750,000 |
| Community Support Package Stage 3 (Consists of): | |
| Community Infrastructure Projects | \$104,995,000 |
| Local Road and Community Infrastructure Grants Rnd. 1 | \$4,125,000 |
| City Beautification Program | \$2,980,000 |
| Local Employment | \$675,000 |
| Grants and Assistance | \$359,000 |
| Events | \$320,000 |
| Programs | \$248,000 |
| Building Renewal Works | \$150,000 |
| Total Value | \$130,602,000 |

WestInvest Program

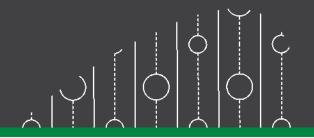
In 2022, the NSW State Government announced the WestInvest Program, a \$5 billion program to fund infrastructure projects that will improve liveability across Western Sydney. Under the program, \$3 billion was allocated to NSW Government agencies, and \$2 billion was allocated to community projects.

Within the community project fund, \$400 million was allocated to 15 LGAs for local projects, with each council being eligible based on population size. Camden Council was allocated \$24.097 million under the Local Government Allocation.

The remaining \$1.6 billion was allocated through a competitive round of grants, open to non-government organisations. To qualify, projects were assessed across six focus areas including: quality green and open space, community infrastructure, school modernisation, arts and cultural facilities, high street activations and local traffic programs.

Council has been successful in being awarded funding for 11 projects under the WestInvest Program totalling \$132 million, including two under the Local Government Allocation and nine under the Competitive Round.

These projects are included in the 2023/24 Budget and Capital Works program and will be delivered over the next three financial years.





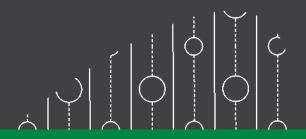
Long Term Financial Plan - Scenario Modelling

This Long Term Financial Plan contains three alternative scenarios which focus on the level of rating income generated over the life of the plan. These scenarios have been developed to highlight the importance of future rate peg increases in ensuring Council's long term financial sustainability.

Scenarios have been developed based on the following rate increases.

| Scenario | Unsust | ainable | Sustainable |
|--|------------|------------|-------------|
| Scenario | Scenario 1 | Scenario 2 | Scenario 3 |
| 2023/24 Rate Income Increase | 0% | 6.8% | 6.8% |
| Future Year Rate Income Increases (through the adoption of annual rate peg only) | 3.0% | 3.5% | 5.0% |

The next section of this document outlines the impact each of these scenarios have on Council's financial performance indicators. The ten year financial statement forecasts (Income Statement, Balance Sheet and Cashflow Statement) for each scenario is included in the appendix of this plan.



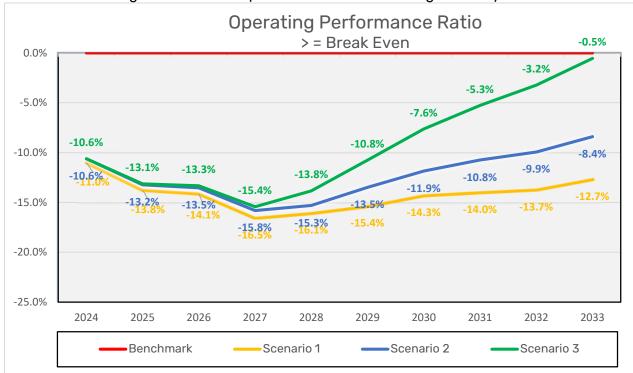


Ratio Analysis and Long Term Financial Sustainability

This section of the plan summarises the key financial ratio's that assist councils to determine their financial health and sustainability.

Operating Performance Ratio

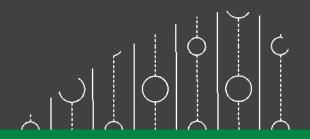
This ratio measures Council's ability to fund operations now and into the future. The benchmark for this ratio is to be greater than or equal to break-even - average over 3 years.



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Benchmark > or = | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Scenario 1 | -11.0% | -13.8% | -14.1% | -16.5% | -16.1% | -15.4% | -14.3% | -14.0% | -13.7% | -12.7% |
| Scenario 2 | -10.6% | -13.2% | -13.5% | -15.8% | -15.3% | -13.5% | -11.9% | -10.8% | -9.9% | -8.4% |
| Scenario 3 | -10.6% | -13.1% | -13.3% | -15.4% | -13.8% | -10.8% | -7.6% | -5.3% | -3.2% | -0.5% |

Total continuing operating revenue (exc. capital grants & contributions) less operating expenses

Total continuing operating revenue (exc. capital grants & contributions



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Comments

The Camden LGA is one of the fastest growing areas in NSW. This brings the challenge of planning and delivering service demand and infrastructure sometimes years before additional income is realised through growth.

Rates and annual charges income is expected to double over the next 10 years, providing greater economies of scale in the later years of the long term financial plan. The Operating Performance Ratio remains below breakeven predominately due to high depreciation expense, resulting from infrastructure constructed for future growth in the area.

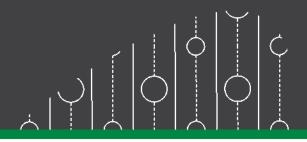
A Council undertaking greenfield developments cannot decide to deliver infrastructure once the population is fully realised, it must deliver services and infrastructure from the time growth commences. It is expected that this ratio will continue to improve over time as Council's economies of scale increases.

It is important to note that the operating performance ratio is not a measure of the Council's budget or cash position. Council has a history of adopting balanced budgets and prudently managing expenditure throughout the year to ensure at each quarterly budget review the budget remains in a balanced or surplus position. Council's cash reserves and ability to fund debt (borrowings) are in a strong position.

The operating performance ratio decline in the first three years is driven primarily through an expected increase in domestic waste disposal costs. Council planned for this increase through the introduction of a DWM reserve in 2015/16 with its purpose to reduce the need for significant increases in DWM charges upon entering a new contract. The correlating increase in DWM charges is not expected to cover the additional disposal costs until the 2026/27 financial year, the budget in the first three years is part funded through the transfer of cash from the DWM reserve.

Under each of the scenarios developed, Scenario three, which projects a future rate income increases of 5.0% over the course of the Long-Term Financial Plan is the only scenario which is considered sustainable. This scenario assumes that Council's rate income per capita over the course of the plan will be maintained.

The remaining scenarios are considered financially unsustainable, as Council will not achieve a positive operating performance result in the long term.

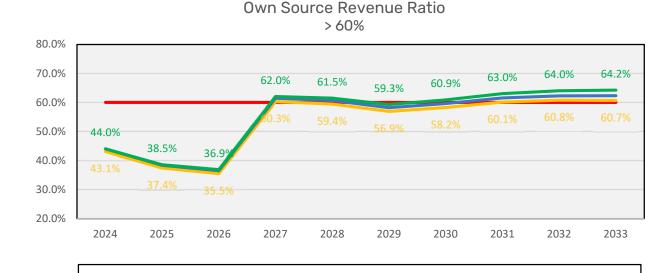




Own Source Revenue Ratio

Benchmark

This ratio measures Council's reliance on external funding (fiscal flexibility). The benchmark for this ratio is to be greater than 60 % - average over 3 years.



Financial Year: 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 60.0 60.0 60.0 60.0 60.0 60.0 60.0 60.0 60.0 60.0 Benchmark > % % % % % % % % % % 60.8 43.1% 37.4% 35.5% 60.3% 59.4% 56.9% 58.2% 60.1% 60.7% Scenario 1 44.0 38.3% 36.5% 61.4% 60.6% 58.2% 59.6% 61.5% 62.3% 62.3% Scenario 2 44.0 38.5% 36.9% 62.0% 61.5% 59.3% 60.9% 63.0% 64.0% 64.2% Scenario 3

Scenario 1

Scenario 2

Scenario 3

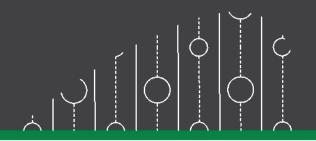
Total continuing operating revenue less all grants & contributions

Total continuing operating revenue incl. of capital grants & contributions)

Comments

Council receives a significant amount of non-cash capital income which distorts this ratio. The non-cash capital income is due to the high level of development infrastructure delivered through Works In-Kind Agreements or Voluntary Planning Agreements and Section 80A dedications. The ratio is also impacted in the first three years of each scenario due to the funding secured under the WestInvest Program of \$132 million.

In future years, Council is expected to meet this ratio by the 2026/27 financial year, this is due to Council taking over infrastructure delivery in growth areas as opposed to developer delivered works.

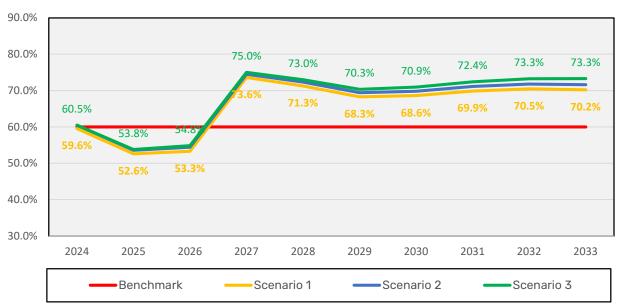




Own Source Revenue Ratio (Excluding Non-Cash Capital Income)

This ratio measures Council's reliance on external funding (fiscal flexibility). The benchmark for this ratio is to be greater than 60 % - average over 3 years.

Own Source Revenue Ratio (Excluding Non-Cash WIK) >60%



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 | 60.0 |
| Benchmark > | % | % | % | % | % | % | % | % | % | % |
| Scenario 1 | 59.6% | 52.6% | 53.3% | 73.6% | 71.3% | 68.3% | 68.6% | 69.9% | 70.5% | 70.2% |
| Scenario 2 | 60.5% | 53.6% | 54.4% | 74.5% | 72.3% | 69.4% | 69.8% | 71.1% | 71.8% | 71.6% |
| Scenario 3 | 60.5% | 53.8% | 54.8% | 75.0% | 73.0% | 70.3% | 70.9% | 72.4% | 73.3% | 73.3% |

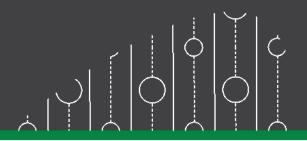
<u>Total continuing operating revenue less all grants & contributions</u>

Total continuing operating revenue (excl. of non-cash capital grants & contributions)

Comments

Council receives a significant amount of non-cash capital income which distorts this ratio. The non-cash capital income is due to the high level of development infrastructure delivered through Works In-Kind Agreements or Voluntary Planning Agreements and Section 80A dedications. The ratio is also impacted in the first three years of each scenario due to the funding secured under the WestInvest Program of \$132 million.

Once the non-cash income for dedicated assets has been eliminated from this ratio calculation, Council exceeds this benchmark from the 2026/27 financial year. Under the scenarios there are negligible differences for this ratio.

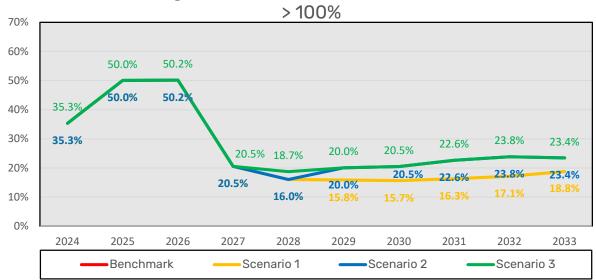




Building & Infrastructure Asset Renewal Ratio

This ratio measures the rate at which assets are being renewed relative to the rate at which they are being consumed (depreciated). The benchmark for this ratio is to be greater than 100 % - average over 3 years.

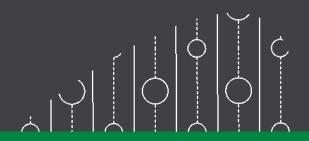
Building & Infrastructure Asset Renewal Ratio



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Benchmark > | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Scenario 1 | 35.3% | 50.0% | 50.2% | 20.5% | 16.0% | 15.8% | 15.7% | 16.3% | 17.1% | 18.8% |
| Scenario 2 | 35.3% | 50.0% | 50.2% | 20.5% | 16.0% | 20.0% | 20.5% | 22.6% | 23.8% | 23.4% |
| Scenario 3 | 35.3% | 50.0% | 50.2% | 20.5% | 18.7% | 20.0% | 20.5% | 22.6% | 23.8% | 23.4% |

Asset renewals (building & infrastructure)

Depreciation, amortisation & impairment (building & infrastructure)



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Comments

This ratio is impacted by the significant level of development and infrastructure assets expected to be constructed over the next 10 years. Over 45% of Council's total infrastructure assets are new or less than 10 years old, and this proportion is expected to grow over the next 10 years. Council will therefore not be required to renew these assets in the near future.

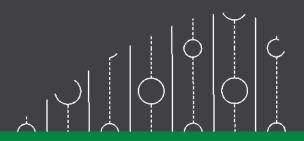
Camden's unique growth in infrastructure assets means Council will find it difficult to meet this renewal ratio. In fact, it would be financially irresponsible if Council were to achieve this ratio as a large proportion of Council's infrastructure base is new and in a good condition.

In preparation for future renewal expense, Council created an Asset Renewal Reserve and continues to allocate funds to this reserve. It should be noted that the transfer of funds to reserve cannot be included as an expense in this ratio. This transfer reflects prudent forward financial planning and acknowledgement that asset renewal will be required in the longer term.

Council is also addressing asset renewal in older suburbs through a further extension of its Community Infrastructure Renewal Program (CIRP) which will see an additional \$5 million invested in asset renewal over the next four years.

The ratio is also impacted in the first three years as there will be an increase in asset renewal expenditure which is to be funded through the Community Support Package Stage 3 and WestInvest Program.

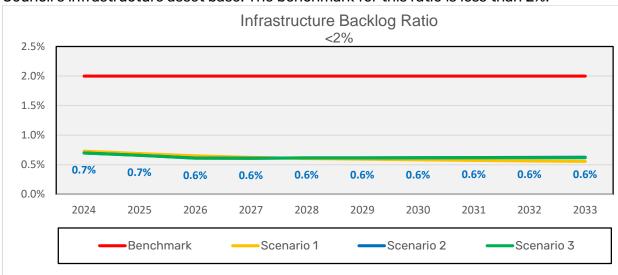
There is a small impact on this ratio under the different scenarios as the lower rating income scenarios reduces the ability for Council to allocate funds to asset renewal.





Infrastructure Backlog Ratio

This ratio measures the proportion of the infrastructure backlog against the total value of Council's infrastructure asset base. The benchmark for this ratio is less than 2%.



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|-----------------|------|------|------|------|------|------|------|------|------|------|
| Benchmark < | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% |
| Scenario 1 | 0.7% | 0.7% | 0.7% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |
| Scenario 2 | 0.7% | 0.7% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |
| Scenario 3 | 0.7% | 0.7% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |

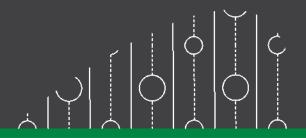
Estimated cost to bring assets to a satisfactory condition

Total (WDV) of infrastructure, buildings, other structures and depreciable land improvement assets

Comments

Camden's rapid growth forecasts will result in a significant proportion of new assets to be constructed each year. This ratio improves as a result of the magnitude of new assets being received through development and renewal/maintenance programs Council already has in place.

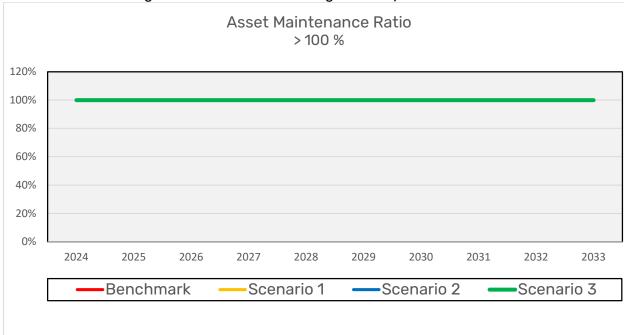
This ratio is not impacted by the alternative rate income scenarios.





Asset Maintenance Ratio

This ratio compares the actual versus required annual asset maintenance. The benchmark for this ratio is to be greater than 100 % - average over 3 years.



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|-----------------|------|------|------|------|------|------|------|------|------|------|
| Benchmark > | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Scenario 1 | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Scenario 2 | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Scenario 3 | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

Actual asset maintenance

Required asset maintenance

Comments

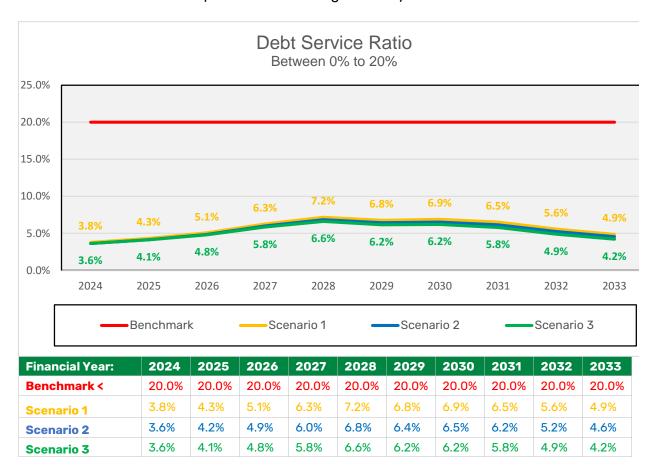
Council continues to spend its required asset maintenance on an annual basis and is meeting the requirements of this ratio.

This ratio is not impacted by the alternative rate income scenarios.



Debt Service Ratio

This ratio indicates whether Council is using debt wisely to share the life-long cost of assets and avoid excessive rate increases. The benchmark for this ratio is to be greater than 0% and less than or equal to 20% - average over 3 years.



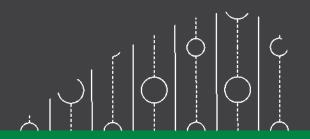
Cost of debt service (interest expense & principal repayments)

Total continuing operating revenue (exc. capital grants & contributions)

Comments

Council continues to use debt prudently, balancing the level of debt, capacity to borrow and the opportunity cost of borrowing to ensure inter-generational equity in a rapidly growing environment. As Council grows there will be greater pressure to borrow in order to construct the infrastructure required to support our community. Council has deliberately maintained a strong borrowing capacity for this purpose.

There is a negligible difference in this ratio under the different scenarios.





Debt Service Cover Ratio

This ratio measures the availability of operating cash to service debt including interest, principal and lease payments. The benchmark for this ratio is great than 2.



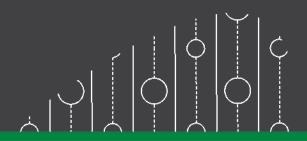
Operating result before capital excl. interest, depreciation, impairment & amortisation

Principal repayments and borrowing costs

Comments

Council's Long Term Financial Plan considers existing loans and proposed new loans. With the inclusion of the proposed borrowings, Council's forecast position remains above benchmark and steadily improves over the life of the plan.

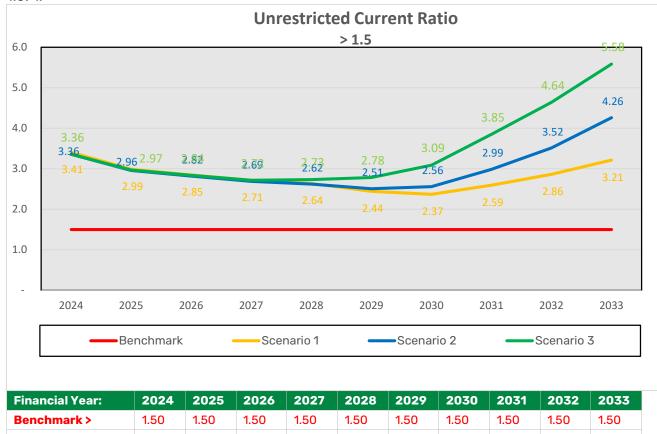
This ratio is impacted by the scenario modelling with a lower debt service cover ratio for Scenarios one and two.





Unrestricted Current Ratio

This ratio measures Council's ability to fund short term financial obligations such as loans, payroll and leave entitlements (measures liquidity). The benchmark for this ratio is greater than 1.5: 1.



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|-----------------|------|------|------|------|------|------|------|------|------|------|
| Benchmark > | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 | 1.50 |
| Scenario 1 | 3.41 | 2.99 | 2.85 | 2.71 | 2.64 | 2.44 | 2.37 | 2.59 | 2.86 | 3.21 |
| Scenario 2 | 3.36 | 2.96 | 2.82 | 2.69 | 2.62 | 2.51 | 2.56 | 2.99 | 3.52 | 4.26 |
| Scenario 3 | 3.36 | 2.97 | 2.84 | 2.72 | 2.73 | 2.78 | 3.09 | 3.85 | 4.64 | 5.58 |

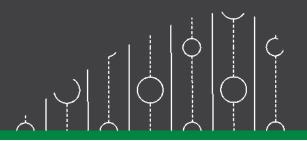
Current assets less all external restrictions

Current liabilities less specific purpose liabilities

Comments

This indicator measures Council's ability to fund its short-term liabilities. It is estimated in 2023/24 that Council will have \$3.36 to fund every \$1 of liability under scenarios two and three. Forecasts indicate that Council will remain above benchmark levels over the life of the plan for each scenario, demonstrating Council's strong cash position.

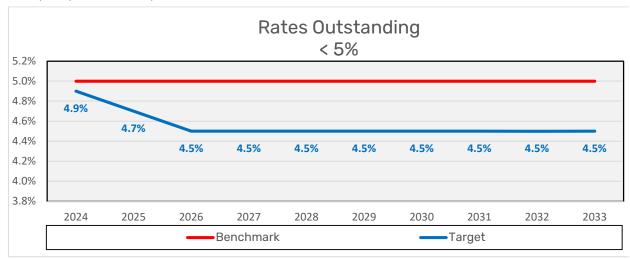
Under the different scenarios the ratio improves in later years due to an improved cash position when additional rating income is available. This reflects the ability for Council to allocate funds for future infrastructure requirements such as Community Infrastructure in Growth Areas which are not funded through Developer Contributions.





Rates & Outstanding Charges Ratio

This ratio assesses the impact of uncollected rates and annual charges on liquidity and the adequacy of recovery efforts. The benchmark for this ratio is less than 5%.



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|-----------------|------|------|------|------|------|------|------|------|------|------|
| Benchmark < | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| Target | 4.9% | 4.7% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% |

Rates & annual charges outstanding

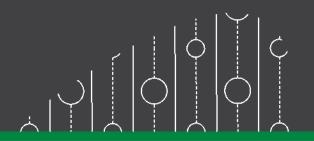
Rates & annual charges collectible

Comments

As anticipated, this ratio rose above the benchmark during the 2020/21 and 2021/22 financial years due to the impact of COVID-19 and the hardship provisions available to our community for the payment of rates during the pandemic.

Under the initial support package Council did not take legal action against any landowner for the recovery of rates. Council anticipates this position will improve over the coming financial years indicating the effectiveness of Council's rate collection processes.

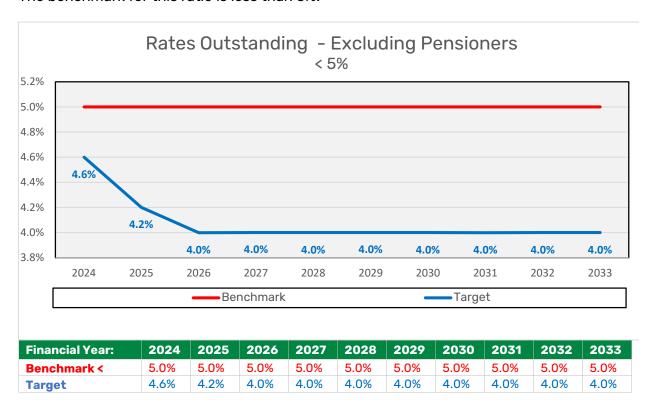
This ratio is not impacted by the alternative rate income scenarios and therefore the table identifies an anticipated 'target'.





Rates & Outstanding Charges Ratio (excluding Pensioners)

This ratio excludes the rates outstanding from pensioners and assesses the impact of uncollected rates and annual charges on liquidity and the adequacy of recovery efforts. The benchmark for this ratio is less than 5%.



Rates & annual charges outstanding (excl. of pensioners)

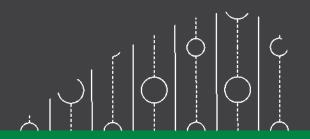
Rates & annual charges collectible

Comments

Council's current practice is not to actively pursue outstanding rates from properties which have a valid pension rebate granted to the owners. This has been a long standing practice. Council's rating policy for pensioners with rates and charges that remain outstanding for 5 years is to enter into a deed of agreement or arrangement to secure the repayment of the amount outstanding in future years.

As with the previous ratio, the measures put in place during the pandemic increased the rates outstanding during the 2020/21 and 2021/22 financial years. Council anticipates they will return to levels prior to the pandemic in the coming years.

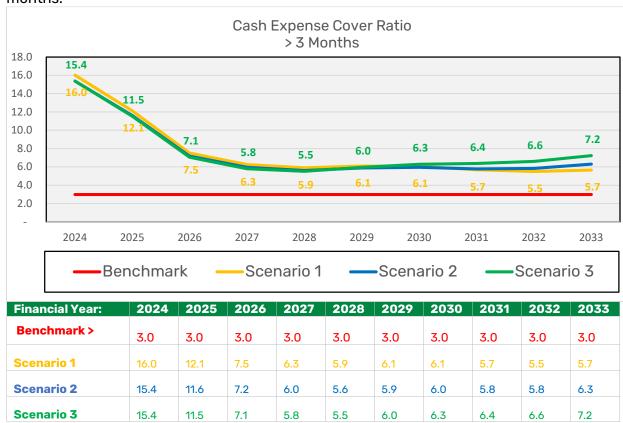
This ratio is not impacted by the alternative rate income scenarios therefore the graph identifies an anticipated 'target'.





Cash Expense Cover Ratio

This ratio indicates the number of months Council can continue paying for its immediate expenses without additional cash inflow. The benchmark for this ratio is greater than 3 months.



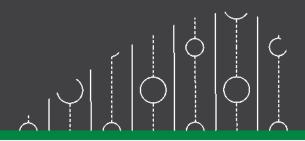
Cash and cash equivalents incl. term deposits

Payments of operating & financing activities

Comments

Council's forecast cash expense cover ratio is well above the benchmark over the life of the plan. This represents Council's strong liquidity position. It should be noted that for 2023/24 to 2025/26 there is a large capital works program primarily related to the Community Support Package Stage 3 and WestInvest projects so the amount of cash being held will increase to fund these programs. The timing of the receipt of cash (including loans) and expenditure will also impact this ratio.

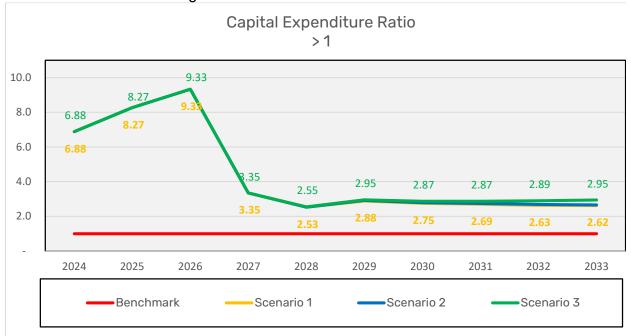
This ratio is not significantly impacted by the alternative rate income scenarios.





Capital Expenditure Ratio

This ratio indicates the extent Council is expanding its asset base through capital expenditure on both new assets and the replacement and renewal of existing assets. The benchmark for this ratio is greater than 1: 1.



| Financial Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|-----------------|------|------|------|------|------|------|------|------|------|------|
| Benchmark > | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Scenario 1 | 6.88 | 8.27 | 9.33 | 3.35 | 2.53 | 2.88 | 2.75 | 2.69 | 2.63 | 2.62 |
| Scenario 2 | 6.88 | 8.27 | 9.33 | 3.35 | 2.53 | 2.91 | 2.78 | 2.74 | 2.68 | 2.66 |
| Scenario 3 | 6.88 | 8.27 | 9.33 | 3.35 | 2.55 | 2.95 | 2.87 | 2.87 | 2.89 | 2.95 |

Annual capital expenditure

Annual depreciation

Comments

This ratio provides a good indication of how fast Council's infrastructure asset base is growing. Council's growth forecasts will result in a significant proportion of new assets constructed each year. Council's increasing infrastructure will be managed through the continuation of asset related programs, the use of leading asset management practices that is supported by a dedicated asset management function.

The significant increase in the ratio over the first three financial years reflects the projects to be delivered under the Community Support Package Stage 3, the WestInvest Program and other significant grant projects such as the Accelerated Infrastructure Program.

This ratio is not significantly impacted by the alternative rate income scenarios.

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Sensitivity Analysis and Risk Assessment

The major risk factor in each of these financial scenarios continues to be the growth assumptions. Camden is part of the South West Growth Sector. Our population is expected to increase to approx. 240,000 residents by 2041, the timing of this growth is critical to the outcomes of this plan.

In preparing this plan, Council has taken careful consideration of the following factors:

- State Government Land Release Policy (land rezoning),
- Housing schemes that promote sales,
- Economic conditions and the impact on developers and home buyers,
- · Council's capacity to deliver subdivisions (staffing),
- The relationship between population growth and land release,
- The impact growth has on service levels,
- · Feedback from developers on current market conditions,
- The difference in timing between increases in expenditure and the realisation of additional income through rates,
- The impact of rail infrastructure to be delivered into the Camden LGA will have a significant impact on population estimates as it will result in higher densities of growth.

Council has very little control over many of these factors and therefore must respond to change quickly. To assist in managing this risk Council has developed the following strategies:

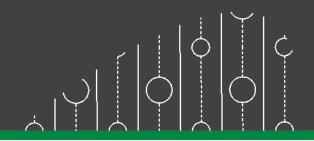
- Regular meetings with key Strategic and Development staff to discuss corporate assumptions about growth,
- Council's LTFP is updated quarterly as part of the quarterly budget review process, where significant changes are identified.
- Liaise with State agencies to discuss the timing of land release,
- Historical analysis of financial outcomes (what can we learn from past assumptions).

Other risk factors which have been assessed in this plan include:

Dedication of assets to Council

The majority of infrastructure (roads, bridges, drainage and buildings) and open space is dedicated to Council through Works in Kind Agreements, Voluntary Planning Agreements or as a condition of development consent (S80A).

The magnitude of assets dedicated to Council is significant. The value and timing of these assets is extremely difficult to predict. Although Council has some control over when it will accept assets from developers, Council must still plan for increases in its operational budget (including workforce planning) to maintain the new assets. This is considered a key risk factor and is continually monitored to ensure long-term planning estimates are accurate.



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Depreciation Expense

From a recurrent operations perspective, the increasing depreciation expense is a significant issue for Council. The impact of depreciation expense is significant due to a unique environment of substantial growth, Council's current economies of scale and the method used to calculate depreciation expense.

Council is currently constructing or receiving dedicated assets that provide for a population in the future. The straight-line method of calculating depreciation expense does not consider growth or the current population, meaning the expense is representative of a higher capacity to pay or greater economies of scale. There is also a timing issue to consider, Council must provide for infrastructure now, this cannot be done after the population arrives. There is a balance between what the current population is responsible for and those who are not yet part of our community.

Section 7.11 Cash Reserves

Council continues to review Section 7.11 plans to ensure cash flow is consistent with the timing of planned capital works programs. Plans are assessed for cash shortfalls and if required other funding sources identified. The Section 7.11 cap placed on contributions from developers and the removal of some infrastructure (non-essential) unable to be funded through Section 7.11 has made delivering Greenfield sites challenging. To assist in managing this risk a Section 7.11 Development Control Management Committee (DCMC) has been formed and monthly financial reporting is a standing agenda.

State Government Policy and Local Government Reform

Council considers the impact of State Government Policy and Local Government Reform, which both have significant impact on Local Government. IPART has indicated that it intends reviewing the Rate Peg methodology with further recommendations to Government. This is a significant review that will require Camden to change its current rating policy, if the proposed method reduces the growth factor currently included in the Rate Peg.

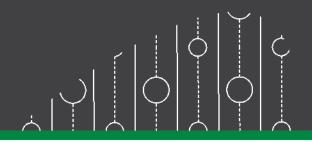
Leppington Growth areas and funding required

While some acquisitions have commenced in key areas, work continues to identify additional funding required to support land acquisitions in Leppington.

Increasing land valuations, hardship claims and additional lot acquisitions unable to be funded from Section 7.11 remain the key funding risks to Council's long term financial sustainability. Council continues to consult with Government on finding a whole of Government solution.

Economic Uncertainty/Global Events

Council continues to closely monitor the current economic climate with uncertainty in relation to inflation and supply chain concerns for goods and materials. Any significant changes will be identified at quarterly reviews of the budget.

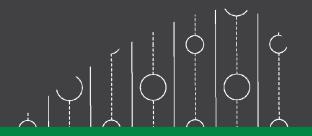




Conclusion

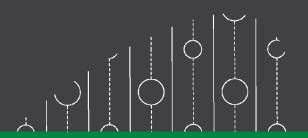
Camden's extraordinary growth is challenging, but with prudent long-term thinking, there is a great opportunity to deliver services and infrastructure in a sustainable, well-designed way. Smarter thinking allows greater use of facilities which saves money and results in greater benefits to our community and environment. The LTFP has been prepared using local knowledge and economy, respected economic publications, and historical data.

The LTFP assists Council to understand its financial capacity, financial sustainability and how it financially supports the outcomes in the Delivery Program to ensure service demand and service levels are maintained into the future.





Appendices: Long Term Financial Plan - Financial Statements





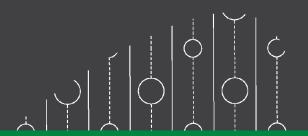
Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 1: 0% / 3%) Income Statement Projections

| | Delivery | Program 202 2025/26 | 23/24 - | Delivery Program 2026/27 - 2029/30 | | | | Delivery Program 2030/31 - 2032/33 | | |
|---|----------------|------------------------|----------------|------------------------------------|----------------|----------------|----------------|---------------------------------------|----------------|----------------|
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s |
| Income from Continuing Operations | | | | | | | | | | |
| Rates and Annual Charges | 95,230 | 102,399 | 110,408 | 118,512 | 127,016 | 136,470 | 145,743 | 155,413 | 165,582 | 176,589 |
| User Charges and Fees | 19,878 | 25,580 | 26,694 | 27,528 | 28,395 | 29,246 | 30,119 | 30,995 | 31,916 | 32,850 |
| Interest & Investment Revenue | 10.374 | 9.025 | 7.344 | 5,861 | 5,764 | 6,091 | 6,328 | 6,377 | 6,425 | 6,600 |
| Other Revenues | 1,251 | 1,286 | 1,482 | 1,518 | 1,554 | 1,595 | 1,636 | 1,675 | 1,714 | 1,757 |
| Other Income | 2,652 | 2,721 | 2,790 | 2,863 | 3,837 | 3,927 | 4,011 | 4,090 | 4,171 | 4,26 |
| Grants & Contributions for Operating Purposes | 8,581 | 8,717 | 8,899 | 9,011 | 9,203 | 9,340 | 9,529 | 9,692 | 9,877 | 10,064 |
| Grants & Contributions for Capital Purposes - Cash | 79,300 | 118,375 | 121,307 | 47,050 | 57,916 | 73,091 | 76,466 | 75,991 | 78,054 | 84,129 |
| Contributions for Capital Purposes -Non Cash (S7.11,S80A) | 83,212 | 108,984 | 140,291 | 46,919 | 46,540 | 51,923 | 48,809 | 46,142 | 47,453 | 49,671 |
| Total Income from Continuing Operations | 300,478 | 377,087 | 419,215 | 259,262 | 280,225 | 311,683 | 322,641 | 330,375 | 345,192 | 365,921 |
| Expenses from Continuing Operations | | | | | | | | | | |
| Employee Costs | 63,763 | 65,971 | 68,210 | 70,954 | 73,096 | 75,375 | 77,596 | 80,388 | 84,311 | 88,242 |
| Borrowing Costs | 1,839 | 2,692 | 3,731 | 5,544 | 7,180 | 6,928 | 7,038 | 6,730 | 6,413 | 6,109 |
| Materials and Contracts | 53,619 | 65,956 | 68,158 | 70,597 | 75,294 | 83,172 | 89,470 | 96,740 | 102,822 | 108,079 |
| Depreciation | 32,175 | 33,888 | 37,863 | 43,601 | 46,447 | 47,845 | 49,389 | 51,370 | 54,089 | 56,854 |
| Other Expenses | 1,752 | 1,816 | 1,902 | 1,942 | 1,981 | 2,034 | 2,085 | 2,134 | 2,183 | 2,235 |
| Total Expenses from Continuing Operations | 153,148 | 170,323 | 179,864 | 192,638 | 203,998 | 215,354 | 225,578 | 237,362 | 249,818 | 261,519 |
| Operating Result from Continuing Operations Surplus/(Deficit) | 147,330 | 206,764 | 239,351 | 66,624 | 76,227 | 96,329 | 97,063 | 93,013 | 95,374 | 104,402 |
| Net Operating Result for the year before Grants and Contributions provided for Capital Purposes Surplus/(Deficit) | (15,182) | (20,595) | (22,247) | (27,345) | (28,229) | (28,685) | (28,212) | (29,120) | (30,133) | (29,398) |





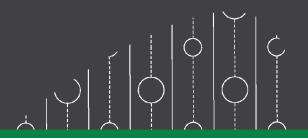
| | Delivery | Program 20 2025/26 | 23/24 - | Deliver | y Program 2 | 2026/27 - 20 | 29/30 | Delivery Program 2030/31 - 2032/33 | | | |
|---------------------------------------|----------------|-----------------------|----------------|----------------|----------------|----------------|----------------|------------------------------------|----------------|----------------|--|
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s | |
| Current Assets | | | | | | | | | | | |
| Cash & Investments | 171,857 | 146,930 | 95,064 | 83,179 | 83,259 | 91,456 | 95,939 | 95,070 | 96,354 | 103,008 | |
| Receivables | 17,160 | 19,031 | 20,385 | 21,689 | 23,186 | 24,691 | 26,172 | 27,709 | 29,326 | 31,067 | |
| Inventories | 581 | 711 | 735 | 761 | 810 | 893 | 960 | 1,037 | 1,101 | 1,15 | |
| Other (Includes Assets Held for Sale) | 1,940 | 2,151 | 2,304 | 2,451 | 2,621 | 2,791 | 2,958 | 3,132 | 3,315 | 3,51 | |
| Total Current Assets | 191,538 | 168,823 | 118,488 | 108,080 | 109,876 | 119,831 | 126,029 | 126,948 | 130,096 | 138,740 | |
| Non-Current Assets | | | | | | | | | | | |
| Receivables | 3.297 | 3,666 | 3,927 | 4.183 | 4.452 | 4.747 | 5.037 | 5.340 | 5,657 | 5.999 | |
| Infrastructure, Property, Plant & Equ | 2,612,124 | 2,863,081 | 3,178,461 | 3,280,747 | 3,352,494 | 3,445,175 | 3,533,132 | 3,622,542 | 3,712,454 | 3,806,083 | |
| Total Non-Current Assets | 2,615,421 | 2,866,747 | 3,182,388 | 3.284,930 | 3,356,946 | 3,449,922 | 3,538,169 | 3,627,882 | 3,718,111 | 3,812,082 | |
| Total Assets | 2,806,959 | 3,035,570 | 3,300,876 | 3,393,010 | 3,466,822 | 3,569,753 | 3,664,198 | 3,754,830 | 3,848,207 | 3,950,822 | |
| Current Liabilities | | 1 | | | | | | | | | |
| Payables | 22,148 | 27,109 | 28.024 | 29.016 | 30,910 | 34.082 | 36,622 | 39.550 | 42,002 | 44,126 | |
| Borrowings | 3.764 | 4.253 | 4,814 | 5,439 | 5,690 | 6,551 | 6.860 | 5.833 | 5,182 | 5.025 | |
| Provisions | 15,312 | 15,695 | 16,087 | 16,489 | 16,901 | 17,324 | 17,757 | 18,201 | 18,656 | 19,122 | |
| Total Current Liabilities | 41,224 | 47,057 | 48,925 | 50,944 | 53,501 | 57,957 | 61,239 | 63,584 | 65,840 | 68,273 | |
| Non Current Liabilities | | | | | | | | | | | |
| Payables | 8,306 | 10,166 | 10,509 | 10,881 | 11,591 | 12,781 | 13,733 | 14,831 | 15,751 | 16,547 | |
| Borrowings | 55,860 | 70,007 | 93,743 | 116,854 | 111,164 | 112,112 | 105,252 | 99,419 | 94,237 | 89,212 | |
| Provisions | 296 | 303 | 311 | 319 | 327 | 335 | 343 | 352 | 361 | 370 | |
| Total Non Current Liabilities | 64,462 | 80,476 | 104,563 | 128,054 | 123,082 | 125,228 | 119,328 | 114,602 | 110,349 | 106,129 | |
| Total Liabilities | 105,686 | 127,533 | 153,488 | 178,998 | 176,583 | 183,185 | 180,567 | 178,186 | 176,189 | 174,402 | |
| Net Assets | 2,701,273 | 2,908,037 | 3,147,388 | 3,214,012 | 3,290,239 | 3,386,568 | 3,483,631 | 3,576,644 | 3,672,018 | 3,776,420 | |
| Equity | | | | | | | | | | | |
| Retained Earnings | 1,897,752 | 2,104,516 | 2,343,867 | 2,410,491 | 2,486,718 | 2,583,047 | 2,680,110 | 2,773,123 | 2,868,497 | 2,972,899 | |
| Revaluation Reserves* | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,52 | |
| Total Equity | 2,701,273 | 2,908,037 | 3,147,388 | 3,214,012 | 3,290,239 | 3,386,568 | 3,483,631 | 3,576,644 | 3,672,018 | 3,776,420 | |





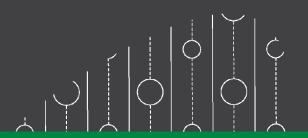
Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 1: 0% / 3%) Cash Flow Statement Projections

| | Delivery Prog | ram 2023/24 | - 2025/26 | Deliver | y Program 20 | 026/27 - 2029 | 7/30 | Delivery Program 2030/31 - 2032/33 | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------------------------|----------------|----------------|--|
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s | |
| Cash Flows from Operating Activities | | | | | | | | | | | |
| Receipts - Operating Activities | 221,254 | 272,984 | 283,970 | 217,567 | 239,250 | 265,897 | 280,426 | 291,354 | 305,302 | 324,195 | |
| Payments - Operating Activities | (125,413) | (141,784) | (147,530) | (154,765) | (163,634) | (174,180) | (183,333) | (193,683) | (203,890) | (213,236) | |
| Net Cash Provided by (or used in) | | | | | | | | | | | |
| Operating Activities | 95,841 | 131,200 | 136,440 | 62,802 | 75,616 | 91,717 | 97,093 | 97,671 | 101,412 | 110,959 | |
| Cash Flows from Investing Activities | | | | | | | | | | | |
| Receipts - Property, Plant & Equipment | 465 | 494 | 377 | 672 | 818 | 410 | 709 | 404 | 405 | 299 | |
| Receipts - Investment Securities | 115,855 | 94,561 | 44,555 | 30,858 | 28,057 | 33,562 | 38,527 | 38,284 | 41,725 | 50,951 | |
| Purchases - Property, Plant & Equipment, Intangible Assets | (88,168) | (171,256) | (212,979) | (99,094) | (70,914) | (85,739) | (86,767) | (92,083) | (94,699) | (99,424) | |
| Purchase - Investment Securities | (115,855) | (94,561) | (44,555) | (30,858) | (28,057) | (33,562) | (38,527) | (38,284) | (41,725) | (50,951) | |
| Net Cash Provided by (or used in) | | | | | | | | | | | |
| Investing Activities | (87,703) | (170,762) | (212,602) | (98,422) | (70,096) | (85,329) | (86,058) | (91,679) | (94,294) | (99,125) | |
| Cash Flow from Financing Activities | | | | | | | | | | | |
| Receipts - Loan Borrowings | 16,450 | 18,400 | 28,550 | 28,550 | - | 7,500 | - | - | - | - | |
| Payments - Principal Repayments | (3,376) | (3,765) | (4,254) | (4,815) | (5,440) | (5,691) | (6,552) | (6,861) | (5,834) | (5,183) | |
| Net Cash Provided by (or used in) | | | | | | | | | | | |
| Financing Activities | 13,074 | 14,635 | 24,296 | 23,735 | (5,440) | 1,809 | (6,552) | (6,861) | (5,834) | (5,183) | |
| Net Increase/(Decrease) in Cash Assets Held | 21,212 | (24,927) | (51,866) | (11,885) | 80 | 8,197 | 4,483 | (869) | 1,284 | 6,651 | |
| Cash Assets (incl.investments) at Beginning of | | | | | | | | | | | |
| Reporting Period | 150,645 | 171,857 | 146,930 | 95,064 | 83,179 | 83,259 | 91,456 | 95,939 | 95,070 | 96,354 | |
| Cash Assets (Including Investments) at End of Reporting | | | | | | | | | | | |
| Period | 171,857 | 146,930 | 95,064 | 83,179 | 83,259 | 91,456 | 95,939 | 95,070 | 96,354 | 103,005 | |



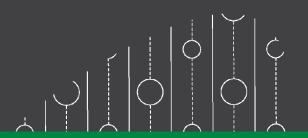


| Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 2: 6.8% / 3.5%) Income Statement Projections | | | | | | | | | | | |
|---|----------------|---------------------------------------|----------------|----------------|----------------|----------------|--------------------------------------|----------------|----------------|----------------|--|
| | Delivery | Delivery Program 2023/24 - 2025/26 | | | Program : | 2026/27- | Delivery Program 2030/31- 2032/33 | | | | |
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s | |
| Income from Continuing Operations | | | | | | | | | | | |
| Rates and Annual Charges | 100,287 | 108,213 | 117,082 | 126,114 | 135,625 | 146,216 | 156,757 | 167,812 | 179,497 | 192,191 | |
| User Charges and Fees | 19,878 | 25,580 | 26,694 | 27,528 | 28,395 | 29,246 | 30,119 | 30,995 | 31,916 | 32,850 | |
| Interest & Investment Revenue | 10,374 | 9.025 | 7.344 | 5,861 | 5,764 | 6,091 | 6,328 | 6,377 | 6,425 | 6,600 | |
| Other Revenues | 1,251 | 1,286 | 1,482 | 1,518 | 1,554 | 1,595 | 1,636 | 1,675 | 1,714 | 1,757 | |
| Other Income | 2,652 | 2,721 | 2,790 | 2,863 | 3,837 | 3,927 | 4,011 | 4,090 | 4,171 | 4,261 | |
| Grants & Contributions for Operating Purposes | 8,581 | 8,717 | 8,899 | 9,011 | 9,203 | 9,340 | 9,529 | 9,692 | 9,877 | 10,064 | |
| Grants & Contributions for Capital Purposes - Cash | 79,300 | 118,375 | 121,307 | 47,050 | 57,916 | 73,091 | 76,466 | 75,991 | 78,054 | 84,129 | |
| Contributions for Capital Purposes -Non Cash (S7.11, S80A) | 83,212 | 108,984 | 140,291 | 46,919 | 46,540 | 51,923 | 48,809 | 46,142 | 47,453 | 49,671 | |
| Total Income from Continuing Operations | 305,535 | 382,901 | 425,889 | 266,864 | 288,834 | 321,429 | 333,655 | 342,774 | 359,107 | 381,523 | |
| Expenses from Continuing Operations | | | | | | | | | | | |
| Employee Costs | 63,763 | 65,971 | 68,210 | 70,954 | 73,596 | 76,875 | 80,596 | 84,388 | 88,311 | 92,242 | |
| Borrowing Costs | 1,839 | 2,692 | 3,731 | 5,544 | 7,180 | 6,928 | 7,038 | 6,730 | 6,413 | 6,109 | |
| Materials and Contracts | 58,676 | 71,770 | 74,832 | 78,199 | 83,403 | 89,218 | 93,984 | 99,740 | 105,822 | 111,079 | |
| Depreciation | 32,175 | 33,888 | 37,863 | 43,601 | 46,447 | 47,845 | 49,389 | 51,370 | 54,089 | 56,854 | |
| Other Expenses | 1,752 | 1,816 | 1,902 | 1,942 | 1,981 | 2,034 | 2,085 | 2,134 | 2,183 | 2,235 | |
| Total Expenses from Continuing Operations | 158,205 | 176,137 | 186,538 | 200,240 | 212,607 | 222,900 | 233,092 | 244,362 | 256,818 | 268,519 | |
| Operating Result from Continuing Operations Surplus/(Deficit) | 147,330 | 206,764 | 239,351 | 66,624 | 76,227 | 98,529 | 100,563 | 98,412 | 102,289 | 113,004 | |
| Net Operating Result for the year before Grants and Contributions provided for Capital Purposes Surplus/(Deficit) | (15,182) | (20,595) | (22,247) | (27,345) | (28,229) | (26,485) | (24,712) | (23,721) | (23,218) | (20,796) | |



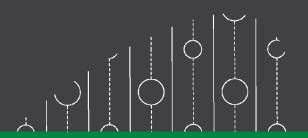


| | ımden Council Long T | | nce Sheet P | | | | | | | |
|--|----------------------|-----------------------|----------------|----------------|----------------|----------------|---------------------------------------|----------------|----------------|----------------|
| Year Ending | Delivery | Program 20 2025/26 | 23/24 - | Delive | ry Program | 2026/27 - 20 | Delivery Program 2030/31 - 2032/33 | | | |
| | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s |
| Current Assets | | | | | | | | | | |
| Cash & Investments | 171,857 | 146,931 | 95,064 | 83,180 | 83,256 | 92,042 | 98,103 | 100,006 | 105,277 | 118,402 |
| Receivables | 17,889 | 19,869 | 21,347 | 22,785 | 24,427 | 26,096 | 27,760 | 29,497 | 31,332 | 33,316 |
| Inventories | 634 | 772 | 805 | 840 | 895 | 957 | 1,007 | 1,068 | 1,133 | 1,188 |
| Other (Includes Assets Held for Sale) | 2,022 | 2,246 | 2,413 | 2,575 | 2,761 | 2,950 | 3,138 | 3,334 | 3,541 | 3,766 |
| Total Current Assets | 192,402 | 169,818 | 119,629 | 109,380 | 111,339 | 122,045 | 130,008 | 133,905 | 141,283 | 156,672 |
| Non-Current Assets | | | | | | | | | | |
| Receivables | 3,442 | 3,832 | 4,118 | 4,401 | 4,698 | 5,026 | 5,353 | 5,695 | 6,056 | 6,446 |
| Infrastructure, Property, Plant & Equip. | 2,613,896 | 2,865,117 | 3,180,800 | 3,283,409 | 3,355,246 | 3,448,208 | 3,537,020 | 3,627,979 | 3,720,532 | 3,815,970 |
| Total Non-Current Assets | 2,617,338 | 2,868,949 | 3,184,918 | 3,287,810 | 3,359,944 | 3,453,234 | 3,542,373 | 3,633,674 | 3,726,588 | 3,822,416 |
| Total Assets | 2,809,740 | 3,038,767 | 3,304,547 | 3,397,190 | 3,471,283 | 3,575,279 | 3,672,381 | 3,767,579 | 3,867,871 | 3,979,088 |
| Current Liabilities | | | | | | | | | | |
| Payables | 24,171 | 29,434 | 30.694 | 32,056 | 34,154 | 36,501 | 38,428 | 40,750 | 43,202 | 45,326 |
| Borrowings | 3,764 | 4,253 | 4,814 | 5,439 | 5,690 | 6,551 | 6,860 | 5,833 | 5,182 | 5,025 |
| Provisions | 15,312 | 15,695 | 16,087 | 16,489 | 16,901 | 17,324 | 17,757 | 18,201 | 18,656 | 19,122 |
| Total Current Liabilities | 43,247 | 49,382 | 51,595 | 53,984 | 56,745 | 60,376 | 63,045 | 64,784 | 67,040 | 69,473 |
| Non Current Liabilities | | | | | | | | | | |
| Payables | 9.064 | 11,038 | 11,510 | 12,021 | 12,808 | 13,688 | 14,410 | 15,281 | 16,201 | 16,997 |
| Borrowings | 55,860 | 70,007 | 93,743 | 116,854 | 111,164 | 112,112 | 105,252 | 99,419 | 94,237 | 89,212 |
| Provisions | 296 | 303 | 311 | 319 | 327 | 335 | 343 | 352 | 361 | 370 |
| Total Non Current Liabilities | 65,220 | 81,348 | 105,564 | 129,194 | 124,299 | 126,135 | 120,005 | 115,052 | 110,799 | 106,579 |
| Total Liabilities | 108,467 | 130,730 | 157,159 | 183,178 | 181,044 | 186,511 | 183,050 | 179,836 | 177,839 | 176,052 |
| Net Assets | 2,701,273 | 2,908,037 | 3,147,388 | 3,214,012 | 3,290,239 | 3,388,768 | 3,489,331 | 3,587,743 | 3,690,032 | 3,803,036 |
| Equity | | | | | | | | | | |
| Retained Earnings | 1,897,752 | 2,104,516 | 2,343,867 | 2,410,491 | 2,486,718 | 2,585,247 | 2,685,810 | 2,784,222 | 2,886,511 | 2,999,515 |
| Revaluation Reserves* | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,52 |
| Total Equity | 2,701,273 | 2,908,037 | 3,147,388 | 3,214,012 | 3,290,239 | 3,388,768 | 3,489,331 | 3,587,743 | 3,690,032 | 3,803,036 |





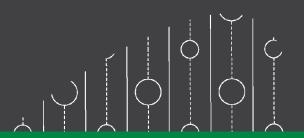
| Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 2: 6.8% / 3.5%) Cash Flow Statement Projections | | | | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
| | Delivery Prog | ram 2023/24 | - 2025/26 | Deliver | y Program 20 | 26/27 - 202 | 9/30 | Delivery Prog | ram 2030/3 | 1 - 2032/33 | | |
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s | | |
| Cash Flows from Operating Activities | | | | | | | | | | | | |
| Receipts - Operating Activities | 226,675 | 279,217 | 291,124 | 225,717 | 248,443 | 276,078 | 291,765 | 303,969 | 319,433 | 340,013 | | |
| Payments - Operating Activities | (130,834) | (148,016) | (154,685) | (162,914) | (172,831) | (182,172) | (191,194) | (200,927) | (211,134) | (220,480) | | |
| Net Cash Provided by (or used in) Operating Activities | 95,841 | 131,201 | 136,439 | 62,803 | 75,612 | 93,906 | 100,571 | 103,042 | 108,299 | 119,533 | | |
| Cash Flows from Investing Activities | | | | | | | | | | | | |
| Receipts - Property, Plant & Equipment | 465 | 494 | 377 | 672 | 818 | 410 | 709 | 404 | 405 | 299 | | |
| Receipts - Investment Securities | 115,855 | 94,561 | 44,555 | 30,858 | 28,057 | 33,562 | 38,527 | 38,284 | 41,725 | 50,951 | | |
| Purchases - Property, Plant & Equipment, Intangible Asset | (88,168) | (171,256) | (212,979) | (99,094) | (70,914) | (87,339) | (88,667) | (94,682) | (97,599) | (101,524) | | |
| Purchase - Investment Securities | (115,855) | (94,561) | (44,555) | (30,858) | (28,057) | (33,562) | (38,527) | (38,284) | (41,725) | (50,951) | | |
| Net Cash Provided by (or used in) | 73,75,73 | | | | | | | | | | | |
| Investing Activities | (87.703) | (170,762) | (212,602) | (98,422) | (70,096) | (86,929) | (87,958) | (94,278) | (97,194) | (101,225) | | |
| Cash Flow from Financing Activities | | | | | | | | | | | | |
| Receipts - Loan Borrowings | 16,450 | 18,400 | 28,550 | 28,550 | - | 7,500 | - | - | - | - | | |
| Payments - Principal Repayments | (3,376) | (3,765) | (4,254) | (4,815) | (5,440) | (5,691) | (6,552) | (6,861) | (5,834) | (5,183) | | |
| Net Cash Provided by (or used in) | | | | | | | | | | | | |
| Financing Activities | 13,074 | 14,635 | 24,296 | 23,735 | (5,440) | 1,809 | (6,552) | (6,861) | (5,834) | (5,183) | | |
| Net Increase/(Decrease) in Cash Assets Held | 21,212 | (24,926) | (51,867) | (11,884) | 76 | 8,786 | 6,061 | 1,903 | 5,271 | 13,125 | | |





Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 3: 6.8% / 5%) Income Statement Projections

| | | Program 202 2025/26 | 23/24 - | Delivery | Program 2 | 026/27 - 2 | 029/30 | | Program 20 2032/33 | 30/31- |
|---|----------------|------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------------|----------------|
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s |
| Income from Continuing Operations | | | | | | | | | | |
| Rates and Annual Charges | 100,287 | 109,449 | 119,762 | 130,459 | 141,873 | 154,662 | 167,732 | 181,660 | 196,601 | 213,012 |
| User Charges and Fees | 19,878 | 25,580 | 26,694 | 27,528 | 28,395 | 29,246 | 30,119 | 30,995 | 31,916 | 32,850 |
| Interest & Investment Revenue | 10,374 | 9,025 | 7,344 | 5,861 | 5,764 | 6,091 | 6,328 | 6,377 | 6,425 | 6,600 |
| Other Revenues | 1,251 | 1,286 | 1,482 | 1,518 | 1,554 | 1,595 | 1,636 | 1,675 | 1,714 | 1,757 |
| Other Income | 2,652 | 2,721 | 2,790 | 2,863 | 3,837 | 3,927 | 4,011 | 4,090 | 4,171 | 4,261 |
| Grants & Contributions for Operating Purposes | 8,581 | 8,717 | 8,899 | 9,011 | 9,203 | 9,340 | 9,529 | 9,692 | 9,877 | 10,064 |
| Grants & Contributions for Capital Purposes - Cash | 79,300 | 118,375 | 121,307 | 47,050 | 57,916 | 73,091 | 76,466 | 75,991 | 78,054 | 84,129 |
| Contributions for Capital Purposes -Non Cash (S7.11, S80A) | 83,212 | 108,984 | 140,291 | 46,919 | 46,540 | 51,923 | 48,809 | 46,142 | 47,453 | 49,671 |
| Total Income from Continuing Operations | 305,535 | 384,137 | 428,569 | 271,209 | 295,082 | 329,875 | 344,630 | 356,622 | 376,211 | 402,344 |
| Expenses from Continuing Operations | | | | | | | | | | |
| Employee Costs | 63,763 | 66,971 | 70,210 | 73,954 | 77,096 | 80,375 | 83,596 | 86,888 | 90,311 | 93,742 |
| Borrowing Costs | 1,839 | 2,692 | 3,731 | 5,544 | 7,180 | 6,928 | 7,038 | 6,730 | 6,413 | 6,109 |
| Materials and Contracts | 58,676 | 72,006 | 75,512 | 79,544 | 84,303 | 89,718 | 93,984 | 99,740 | 105,822 | 111,079 |
| Depreciation | 32,175 | 33,888 | 37,863 | 43,601 | 46,447 | 47,845 | 49,389 | 51,370 | 54,089 | 56,854 |
| Other Expenses | 1,752 | 1,816 | 1,902 | 1,942 | 1,981 | 2,034 | 2,085 | 2,134 | 2,183 | 2,235 |
| Total Expenses from Continuing Operations | 158,205 | 177,373 | 189,218 | 204,585 | 217,007 | 226,900 | 236,092 | 246,862 | 258,818 | 270,019 |
| Operating Result from Continuing Operations Surplus/(Deficit) | 147,330 | 206,764 | 239,351 | 66,624 | 78,075 | 102,975 | 108,538 | 109,760 | 117,393 | 132,325 |
| Net Operating Result for the year before Grants and Contributions provided for Capital Purposes Surplus/(Deficit) | (15,182) | (20,595) | (22,247) | (27,345) | (26,381) | (22,039) | (16,737) | (12,373) | (8,114) | (1,475) |





Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 3: 6.8% / 5%) Balance Sheet Projections

| | Delivery | Program 20 2025/26 | 23/24 - | Deliver | y Program | 2026/27 - 20 | 29/30 | Delivery | 33,798 1,133 3,820 159,330 6,546 3,742,716 3,749,262 3,908,592 43,202 5,182 18,656 67,040 16,201 94,237 361 110,799 177,839 3,730,753 | 030/31- |
|---------------------------------------|----------------|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|----------------|
| Year Ending | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | | 2033 \$000s |
| Current Assets | | | | | | | | | | |
| Cash & Investments | 171,857 | 146,923 | 95,042 | 83,137 | 84,036 | 95,197 | 105,137 | 111,722 | 120,579 | 136,693 |
| Receivables | 17,889 | 20,048 | 21,733 | 23,412 | 25,328 | 27,314 | 29,342 | 31,494 | 33,798 | 36,319 |
| Inventories | 634 | 774 | 812 | 854 | 905 | 962 | 1,007 | 1,068 | 1,133 | 1,188 |
| Other (Includes Assets Held for Sal | 2,022 | 2,266 | 2,456 | 2,646 | 2,863 | 3,087 | 3,317 | 3,560 | 3,820 | 4,105 |
| Total Current Assets | 192,402 | 170,011 | 120,043 | 110,049 | 113,132 | 126,560 | 138,803 | 147,844 | 159,330 | 178,305 |
| Non-Current Assets | | | | | | | | | | |
| Receivables | 3,442 | 3,868 | 4,195 | 4,525 | 4,877 | 5,268 | 5,667 | 6,091 | 6,546 | 7,043 |
| Infrastructure, Property, Plant & Equ | 2,613,896 | 2,865,018 | 3,180,683 | 3,283,356 | 3,355,617 | 3,450,020 | 3,542,180 | 3,639,261 | 3,742,716 | 3,853,782 |
| Total Non-Current Assets | 2,617,338 | 2,868,886 | 3,184,878 | 3,287,881 | 3,360,494 | 3,455,288 | 3,547,847 | 3,645,352 | 3,749,262 | 3,860,825 |
| Total Assets | 2,809,740 | 3,038,897 | 3,304,921 | 3,397,930 | 3,473,626 | 3,581,848 | 3,686,650 | 3,793,196 | 3,908,592 | 4,039,130 |
| Current Liabilities | | | | | | | | | | |
| Payables | 24,171 | 29,529 | 30,966 | 32,594 | 34,514 | 36,701 | 38,428 | 40,750 | 43,202 | 45,326 |
| Borrowings | 3,764 | 4,253 | 4,814 | 5,439 | 5,690 | 6,551 | 6,860 | 5,833 | 5,182 | 5,025 |
| Provisions | 15,312 | 15,695 | 16,087 | 16,489 | 16,901 | 17,324 | 17,757 | 18,201 | 18,656 | 19,122 |
| Total Current Liabilities | 43,247 | 49,477 | 51,867 | 54,522 | 57,105 | 60,576 | 63,045 | 64,784 | 67,040 | 69,473 |
| Non Current Liabilities | | | | | | | | | | |
| Payables | 9,064 | 11,073 | 11,612 | 12,223 | 12,943 | 13,763 | 14,410 | 15,281 | 16,201 | 16,997 |
| Borrowings | 55,860 | 70,007 | 93,743 | 116,854 | 111,164 | 112,112 | 105,252 | 99,419 | 94,237 | 89,212 |
| Provisions | 296 | 303 | 311 | 319 | 327 | 335 | 343 | 352 | 361 | 370 |
| Total Non Current Liabilities | 65,220 | 81,383 | 105,666 | 129,396 | 124,434 | 126,210 | 120,005 | 115,052 | 110,799 | 106,579 |
| Total Liabilities | 108,467 | 130,860 | 157,533 | 183,918 | 181,539 | 186,786 | 183,050 | 179,836 | 177,839 | 176,052 |
| Net Assets | 2,701,273 | 2,908,037 | 3,147,388 | 3,214,012 | 3,292,087 | 3,395,062 | 3,503,600 | 3,613,360 | 3,730,753 | 3,863,078 |
| Equity | | | | | | | | | | |
| Retained Earnings | 1.897.752 | 2,104,516 | 2,343,867 | 2,410,491 | 2,488,566 | 2,591,541 | 2,700,079 | 2,809,839 | 2,927,232 | 3,059,557 |
| Revaluation Reserves* | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 | 803,521 |
| Total Equity | 2,701,273 | 2.908.037 | 3,147,388 | 3,214,012 | 3,292,087 | 3,395,062 | 3,503,600 | 3,613,360 | 3,730,753 | 3,863,078 |





| Camden Council Long Term Financial Plan 2023/24 - 2032/33 (SCENARIO 3: 6.8% / 5%) Cash Flow Statement Projections | | | | | | | | | | | | | |
|--|------------------------------------|----------------|----------------|----------------|----------------|----------------|------------------------------------|----------------|----------------|----------------|--|--|--|
| Year Ending | Delivery Program 2023/24 - 2025/26 | | | Delive | ry Program 20 | 26/27 - 2029 | Delivery Program 2030/31 - 2032/33 | | | | | | |
| | 2024 \$000s | 2025 \$000s | 2026 \$000s | 2027 \$000s | 2028 \$000s | 2029 \$000s | 2030 \$000s | 2031 \$000s | 2032 \$000s | 2033 \$000s | | | |
| Cash Flows from Operating Activities | | | | | | | | | | | | | |
| Receipts - Operating Activities | 226,675 | 280,470 | 293,853 | 230,159 | 254,756 | 284,560 | 302,740 | 317,817 | 336,537 | 360,834 | | | |
| Payments - Operating Activities | (130,834) | (149,277) | (157,428) | (167,377) | (177,321) | (186,233) | (194,215) | (203,445) | (213.148) | (221,991) | | | |
| Net Cash Provided by (or used in) | | | | | | | | | | | | | |
| Operating Activities | 95,841 | 131,193 | 136,425 | 62,782 | 77,435 | 98,327 | 108,525 | 114,372 | 123,389 | 138,843 | | | |
| Cash Flows from Investing Activities | | | | | | | | | | | | | |
| Receipts - Property, Plant & Equipment | 465 | 494 | 377 | 672 | 818 | 410 | 709 | 404 | 405 | 299 | | | |
| Receipts - Investment Securities | 115,855 | 94,561 | 44,555 | 30,858 | 28,057 | 33,562 | 38,527 | 38,284 | 41,725 | 50,951 | | | |
| Purchases - Property, Plant & Equipment, Intangible Assets | (88.168) | (171,256) | (212,979) | (99.094) | (71,914) | (89,385) | (92,742) | (101,330) | (109,103) | (117,845) | | | |
| Purchase - Investment Securities | (115,855) | (94,561) | (44,555) | (30,858) | (28,057) | (33,562) | (38,527) | (38,284) | (41,725) | (50,951) | | | |
| Net Cash Provided by (or used in) | | | | | | | | | | | | | |
| Investing Activities | (87.703) | (170,762) | (212,602) | (98,422) | (71,096) | (88,975) | (92,033) | (100,926) | (108,698) | (117,546) | | | |
| Cash Flow from Financing Activities | | | | | | | | | | | | | |
| Receipts - Loan Borrowings | 16,450 | 18,400 | 28,550 | 28,550 | - | 7,500 | - | - | - | - | | | |
| Payments - Principal Repayments | (3,376) | (3,765) | (4.254) | (4.815) | (5,440) | (5,691) | (6,552) | (6,861) | (5,834) | (5,183) | | | |
| Net Cash Provided by (or used in) | | | | | | | | | | | | | |
| Financing Activities | 13,074 | 14,635 | 24,296 | 23,735 | (5,440) | 1,809 | (6,552) | (6,861) | (5,834) | (5,183) | | | |
| Net Increase/(Decrease) in Cash Assets Held | 21,212 | (24,934) | (51,881) | (11,905) | 899 | 11,161 | 9,940 | 6,585 | 8,857 | 16,114 | | | |
| Cash Assets (incl.investments) at Beginning of Reporting Period | 150,645 | 171.857 | 146,923 | 95,042 | 83,137 | 84,036 | 95,197 | 105,137 | 111,722 | 120,579 | | | |
| Cash Assets (Including Investments) at End of Reporting Period | 171,857 | 146,923 | 95,042 | 83,137 | 84,036 | 95,197 | 105,137 | 111,722 | 120,579 | 136,693 | | | |





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